

# Care & Resource Utilisation

**“Admit to Assess”**

**or**

**“Assess to admit”**

**Gill Cooper** – Presenting

Assistant Director  
Utilisation Management  
East Lancs PCT

Acknowledgement to

**Seamus McGirr**

Associate Director  
Strategic Pathway Reform  
NHS Northwest

UM Data Analysis

**Andy Mullarkey**

Information Lead Utilisation  
Management East Lancs  
PCT

# Questions to ponder ...

- Do we care about our patients ?
- Do we really know what happens through their journey ? (non elective pathways is clearer but electives?)
- Does the journey reflect what Patients need when they need it ?
- Or the way we choose to provide it ?

# Why Change?

- Rising expectations
- The demographic challenge
- Revolution in medical technology
- Continuing variations in safety  
& quality of care
- Targets

## PMDU review key findings

- Current LDP activity plans leave too much activity to be done in 2008/09.
- A challenging referral-to-treatment (RTT) milestone is needed for March 2008.
- Pathways that end in admission are the biggest challenge.
- Measuring the delivery of 18w is a substantial challenge for the NHS.
- Delivering 18w in a reformed NHS will require improved PCT commissioning and excellent DH/SHA leadership.

# Activity Profiles, monitoring and financial adjustments

Commissioners will agree with providers monthly forecast levels of activity for both elective and non-elective care, the “activity profile”. For elective care the activity profile will be based on both expected volumes of new referrals and the reduction required in existing waiting lists to allow providers to deliver 18 weeks in a sustainable way. The activity profiles will include upper limits for:

- conversion rates
- average cost per unit level of activity
- rates of consultant to consultant referrals

Commissioners and providers are expected to meet monthly to review actual activity against forecast activity and the activity metrics, and to revise the activity profile as appropriate. The activity profile should be adjusted to reflect any pattern of increased referrals or changes in conversion rates which arise from an improved quality of referrals. Where the agreed limits for activity metrics are exceeded investigations will be conducted and limits revised if appropriate.

Where activity conducted exceeds the limits agreed in the activity profile, the commissioner will be able to apply a financial adjustment to tariff payment. There will be no basis for any financial adjustments to be applied where providers only vary activity in response to activity required for new referrals.

# Prior approval schemes

Commissioners will be able to define prior approval schemes in line with the following key principles for prior approval published with the Operating Framework:

- The majority of PA will be at group level, on groups of patients, where commissioners and providers agree in advance how to manage patients or pathways. It is expected that such schemes focus on procedures of limited or low clinical effectiveness. Under such arrangements, providers do not need to get PA on each individual patient; instead, they agree to treat all patients to the agreed protocol, so in effect patients are automatically approved. Commissioners can retrospectively audit activity to ensure adherence to the agreement.
- For low volume and/or high-cost complex pathways, PA at individual level may be appropriate, where providers must get agreement before initiating treatment on a specific patient. Clear agreement over where such PA is required and how clinicians should communicate with patients affected is required.

Breaches of prior approval will be reviewed at monthly review meetings and providers will have the discretion to apply financial adjustments in relation to payment.

# Utilisation management schemes

Commissioners and providers are required to participate in utilisation management reviews given reasonable notice by the other party. Any utilisation management schemes need to adhere to the principles outlined in the Operating Framework.

Utilisation Management schemes (UM) enable commissioners and providers to look at the reasons why there is 'over-utilisation' of healthcare resources, and can be used as a service development tool to:

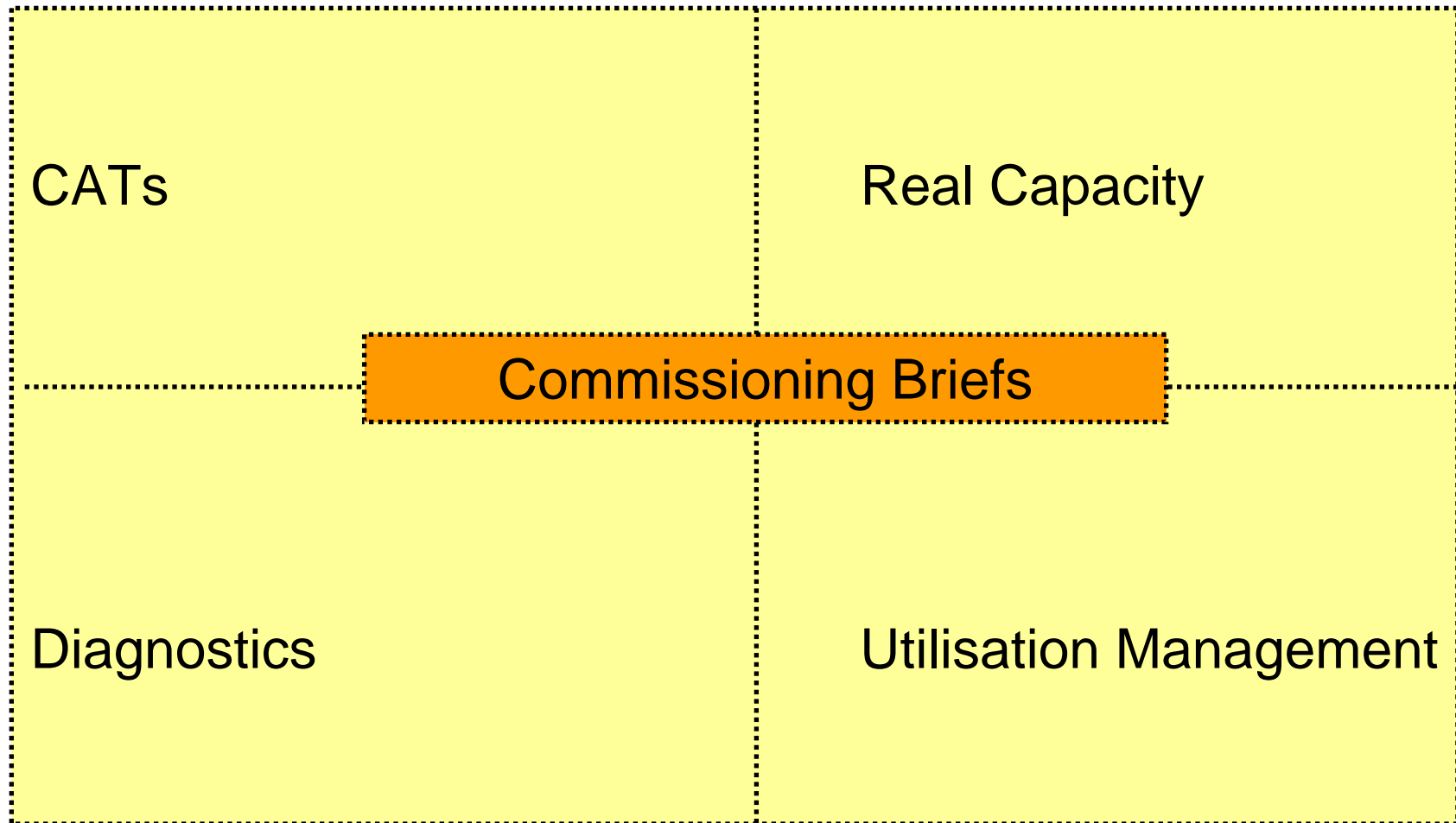
- redesign services (e.g. where the patient care package received could have been effectively provided within a less acute setting)
- highlights gaps in primary care resource
- target and reduce delays which add no value to the patient
- release beds

In co-operation with commissioners, providers may be asked to:

- share appropriate, timely data with commissioners to inform UM
- share details of patients (including access to patients notes) for the period of the review
- allow review teams access to the relevant premises to carry out the review
- allow the data from the UM to be shared with key stakeholders (e.g. GPs)

# Integrated Approach

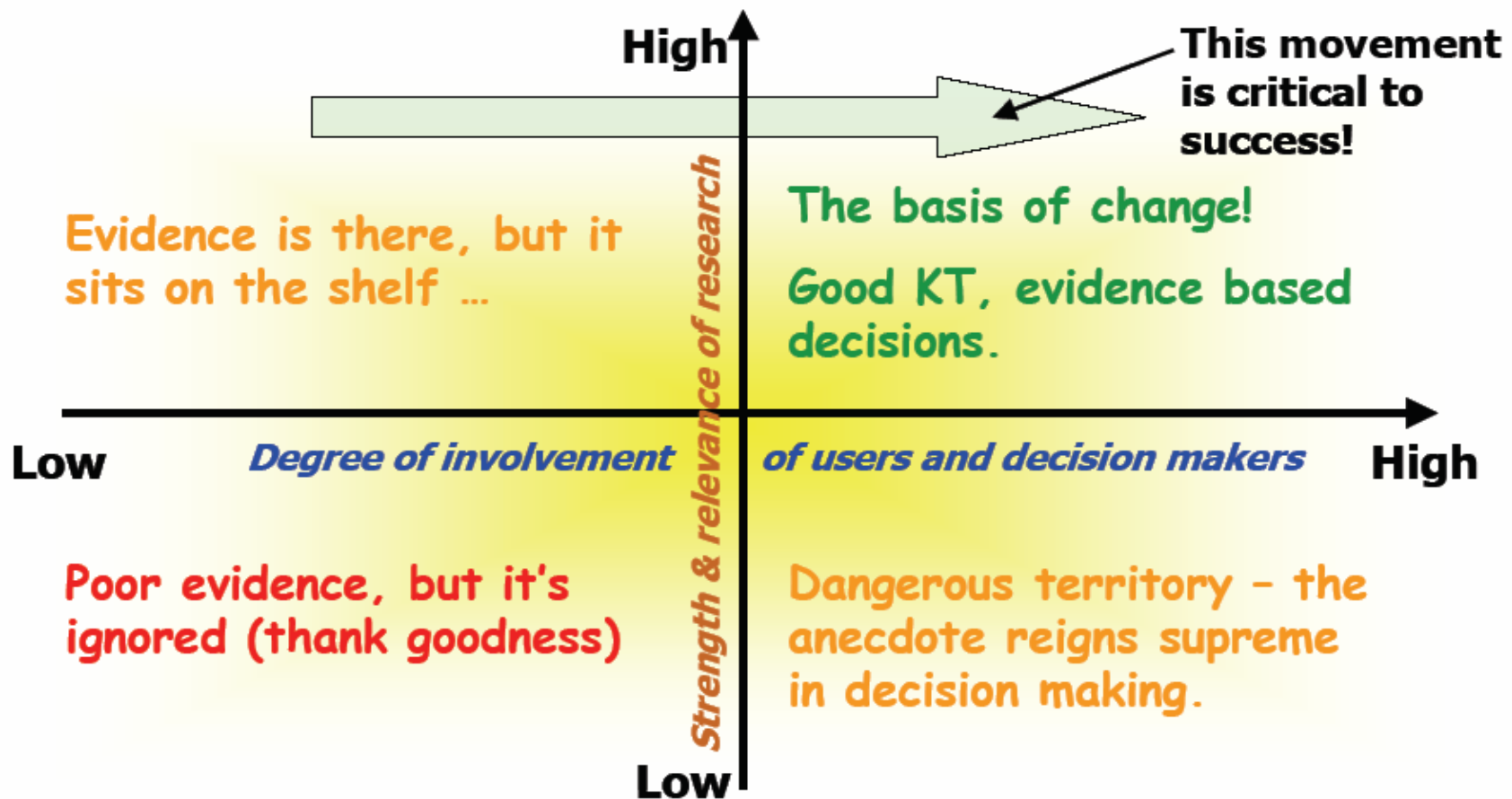
The whole is greater than the sum of the parts





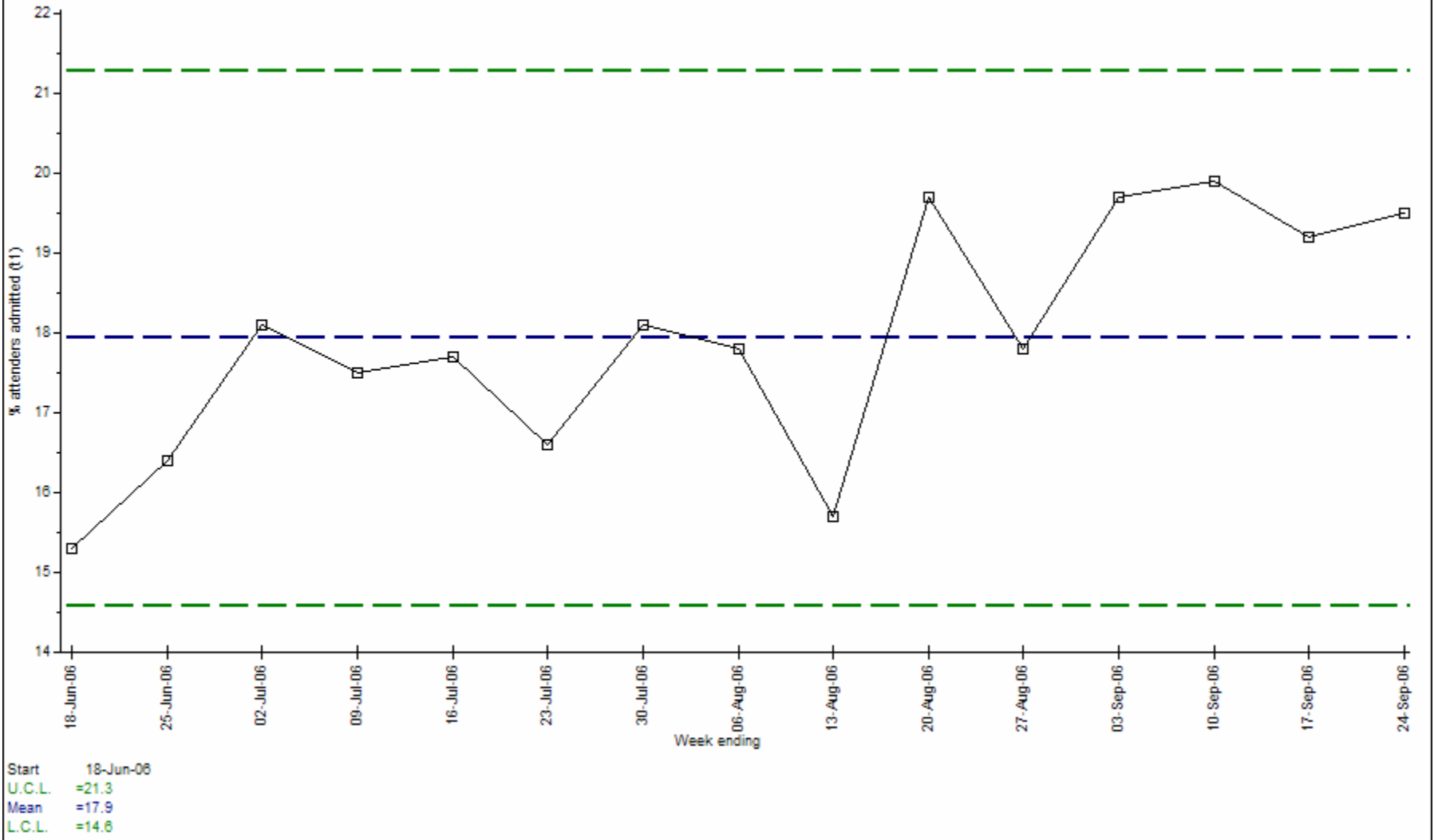
# What & How to Change

# Data to Information to Knowledge



**Establish the Facts**

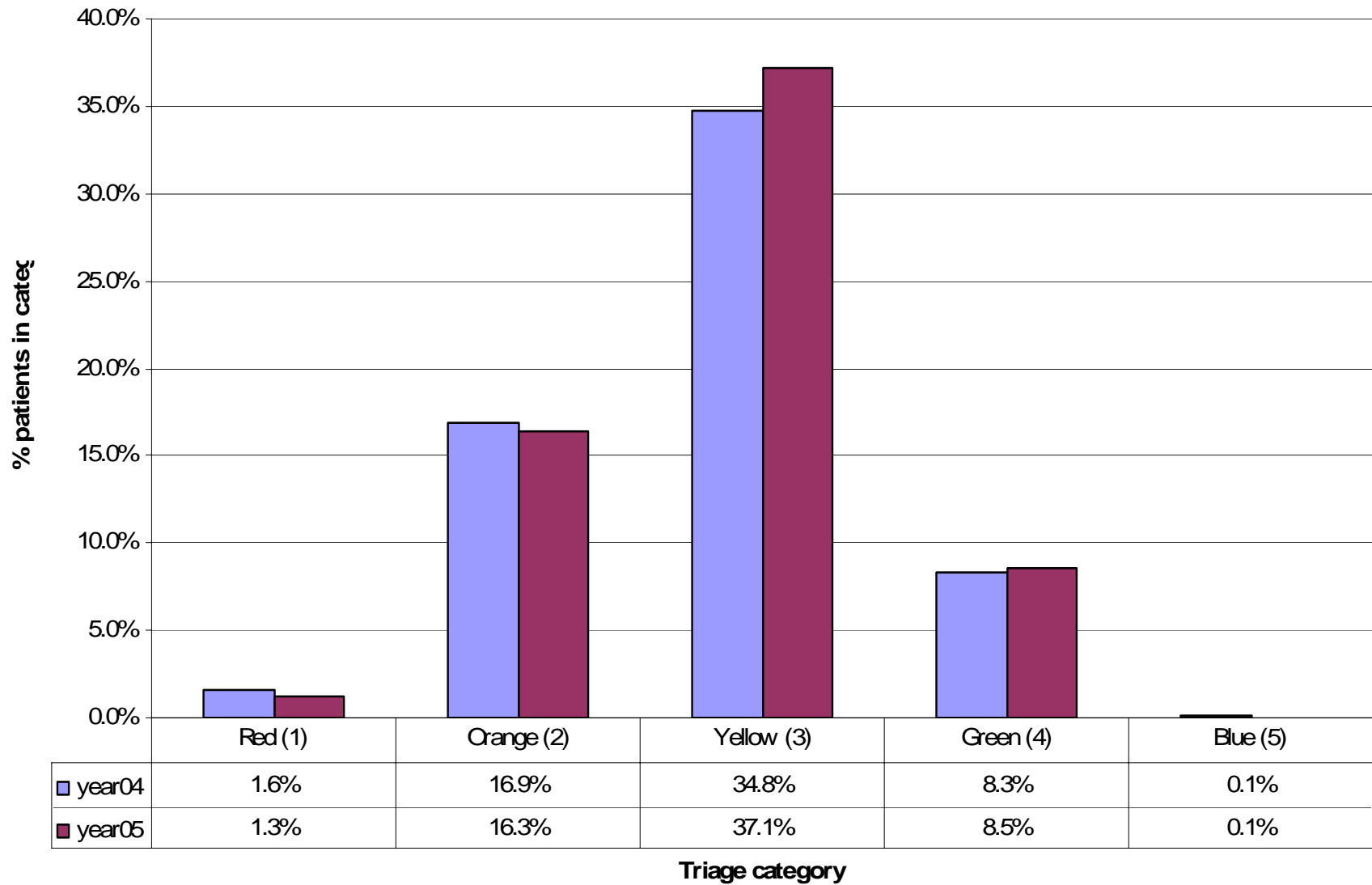
% attenders admitted (t1)



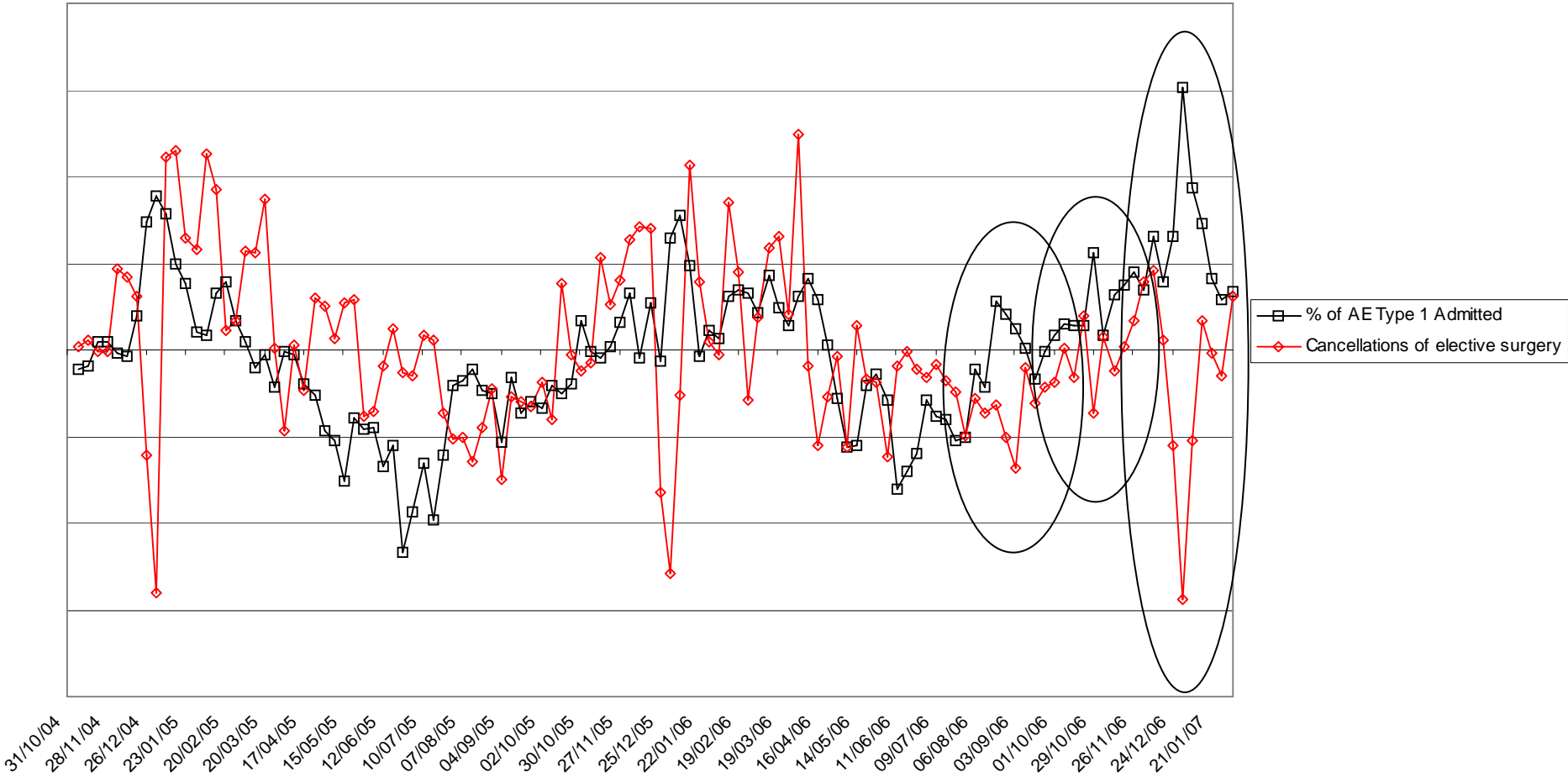
# Why do we admit an increasing proportion of patients?

- Is it that patients are sicker or more complex?
- Is it a lack of appropriate primary/social care resource?
- Are there too many services – confusing patients, GP's and AE staff?
- Is there a lack of understanding of what level of care can be provided in the community?
- Are existing services available at the right time?
- Is the response too slow to prevent admission?
- A need for diagnostics?
- Can we identify early enough those who have potential for alternative management?

Triage acuity 04 v 05 (n=8607)



### North West: Compare Measures

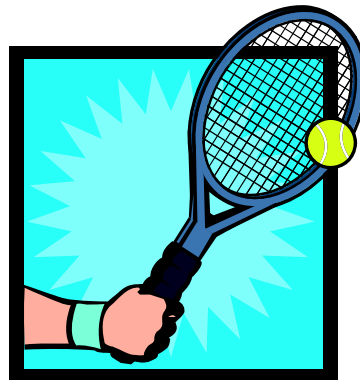


Non elective efficiency is *THE*  
key enabler for an 18 week  
elective pathway



# Utilisation Management

UM enhances the information we already have but crucially adds another dimension and provides a link between 'shop floor' and 'strategy'



# Utilisation Management (UM) Process

- The UM review process identifies practices, policies, case mix, resource deficit and patient level clinical performances which lead to inappropriate hospital admissions. (A patients-eye view)
- These admissions, determined using the mAEP do not exhibit “intensity of service” or “severity of illness” needs commensurate with acute hospital care. (Best use of resources?)
- Hospitals meanwhile may cancel planned surgery, have extended delays for emergency admission while other “inappropriately admitted” patients occupy hospital beds often receiving care packages that could have been provided at a lower level. (Admissions impact)

# The 10 week UM cycle

1. Analysis of 8 “quarters” of A&E data
2. Analysis and interpretation of site specific SITRep data
3. A fourteen-day UM review
4. Interpretation, Feedback and Strategic overview of all the data to Stakeholders
5. Action Planning with Stakeholders - Rapid Improvement Event

Plus LoS data at 6/52

# Utilisation Management Reviewers

- UM Reviewers visit all wards & depts which receive admissions to be reviewed
- On the post admission day they examine case notes and gather information 'from the bedside'
- The relevant data is transferred to bespoke software
- At the end of fourteen days consecutive review the data is sent for analysis
- Outputs available within 24 hours of the end of the review phase

# Issues “Utilisation management” can address

- **Location of care: Is hospitalisation required?**
- **Duration of care: What length of stay is required?**
- **Need for care: Is the procedure required?**
- ***What type of alternatives to admission are required, when and where ?***
- ***Major focus is usually on location and duration***

# Utilisation Management

## Definitions

# UM Definitions

## **‘Appropriate’**

An admission to which at least one  
criterion can be applied

(as at noon on the PAD)

# UM Definitions

## **'Inappropriate'**

An admission to which no criteria can  
be applied

(as at noon on the PAD)



# Utilisation Management

examples of documented 'plans'

- “‘Observe’ over the weekend”
- “Patient prefers to wait another 24 hours in case pain returns”
- “In a lot of pain can’t go home”
- “Home to attend party return later” - patient waiting for VQ scan

- **UM Reviewers seek to apply clinically accepted criteria (mAEP)**

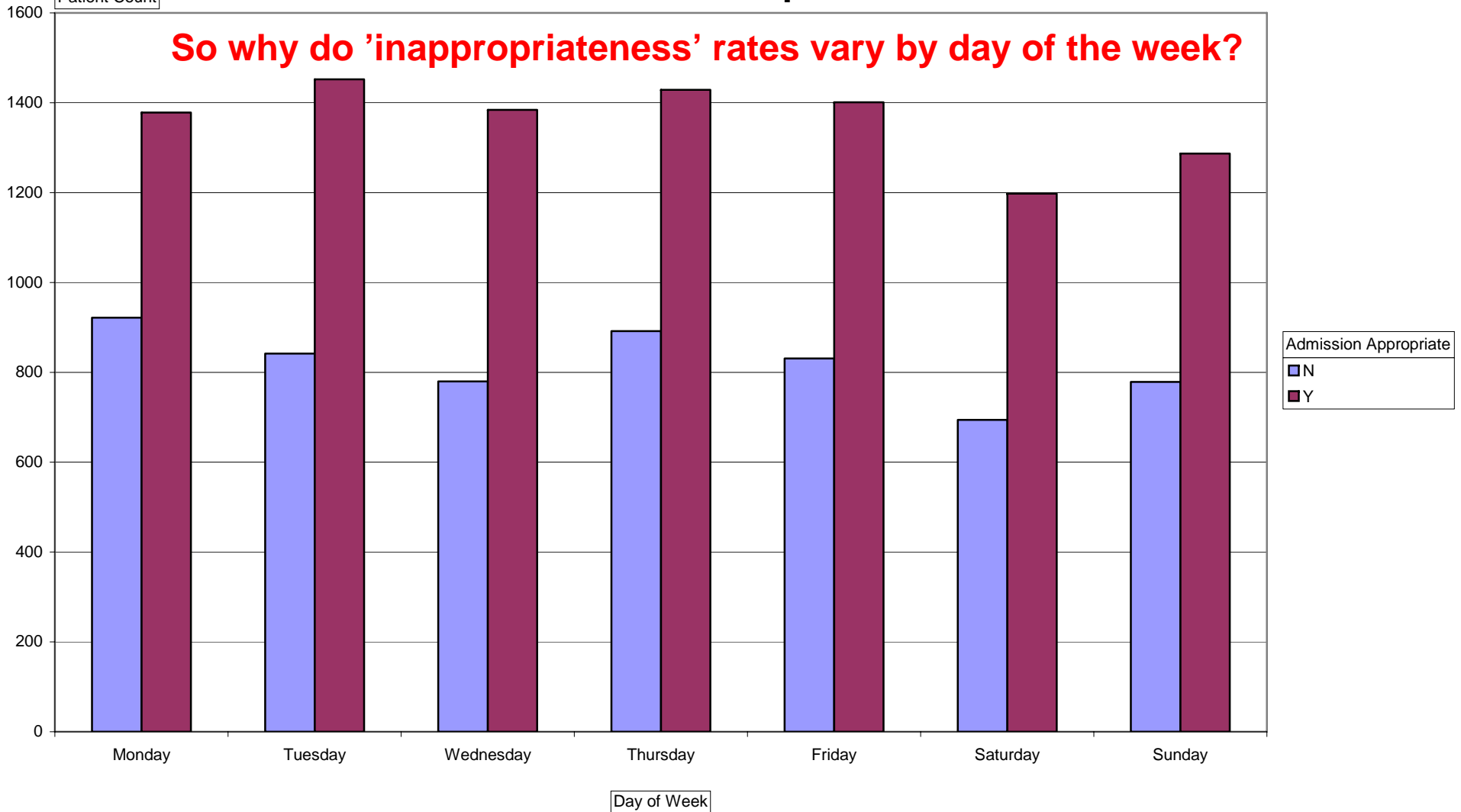
- **At the same point in time for each patient**

- **We know UM Reviewer outputs are consistent**

Organisation Name (All)

Patient Count

**So why do 'inappropriateness' rates vary by day of the week?**



# Appropriate v Inappropriate

- Not all 'appropriate' admissions have to be in-patients
- Not all 'inappropriate' admissions should be discharged
- Shift from the 'as at noon' status

# UM Definitions

## **'Inevitable'**

Determined by whether discharge or referral to an alternative is a safe option.

'Inevitability' is applied regardless of the 'Appropriateness'

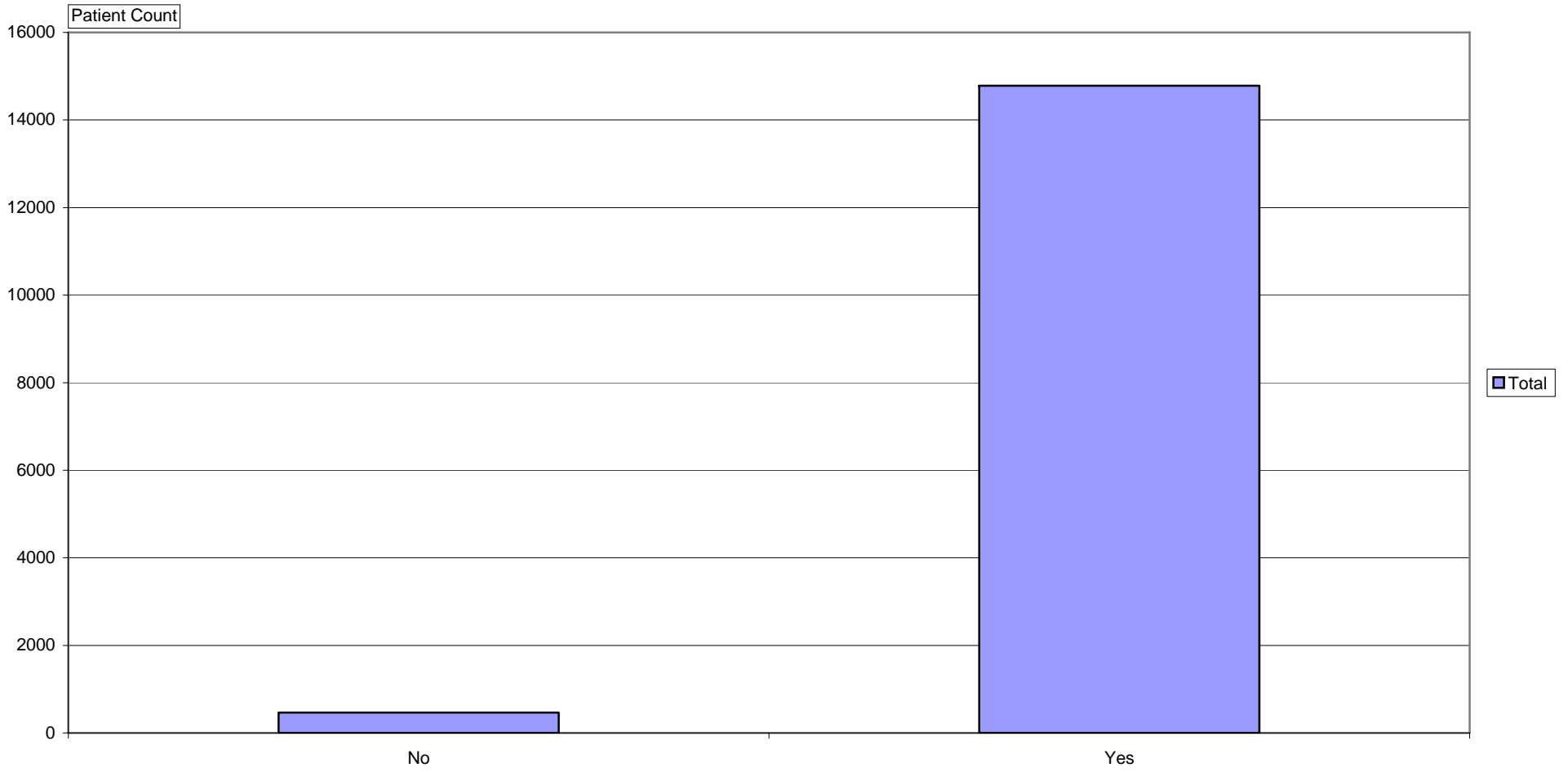
**Medical**

**Nursing**

**Social**

Organisation Name (All)

Total

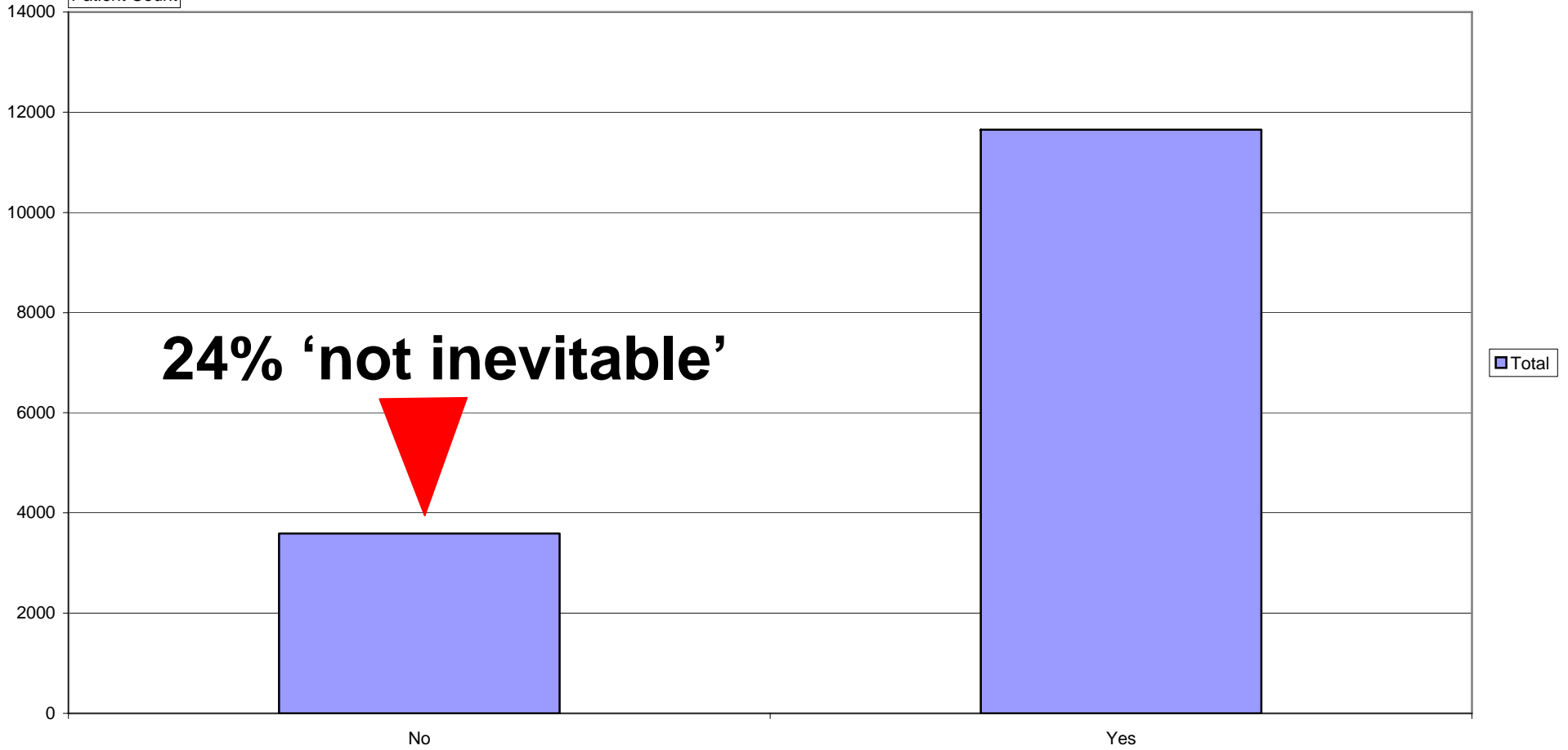


InevitableDTA

Organisation Name (All)

Total

Patient Count



**Zero day LoS**

- Between **16%** & **52 %** of emergency admissions to acute hospitals are

***inappropriate !***

- Those patients either
  - Do not need hospital level care or an alternative
  - Have to be admitted because no alternative currently exists
  - Need hospital level care but don't get it !
- In each case the **UTILITY VALUE** of the “bed day” is lost

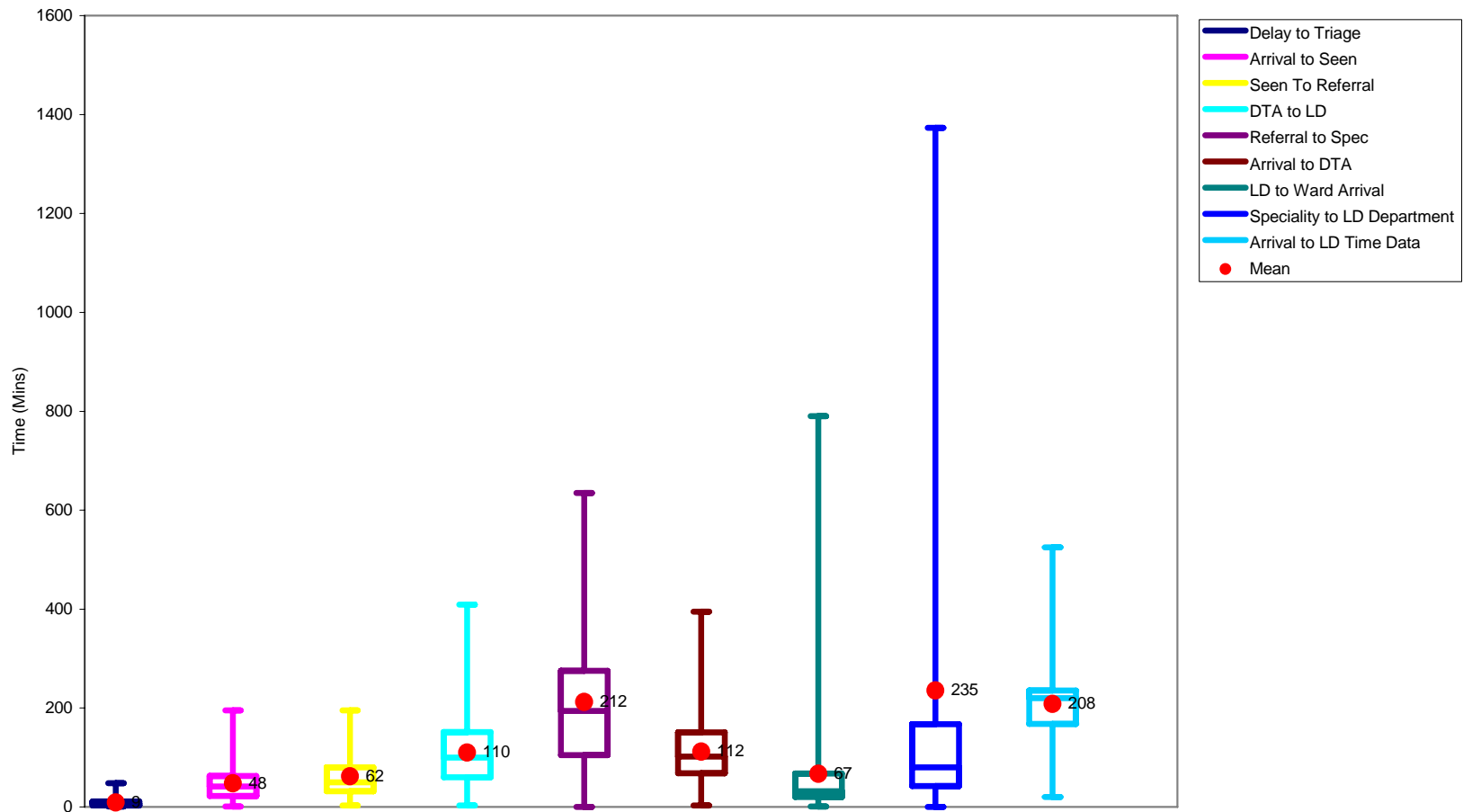
|                | Appropriate   | Inappropriate   |
|----------------|---|---|
| Inevitable     | An <b>appropriate</b> admission to an acute hospital bed  | An <b>inappropriate</b> but <b>inevitable</b> acute hospital admission.     |
| Not Inevitable | An <b>appropriate</b> but <b>NOT inevitable</b> admission | An <b>inappropriate</b> and <b>NOT inevitable</b> acute hospital admission. |



Targeting the reasons why  
patients are inappropriately  
admitted

# 1 Systems still unable to meet 4 hour promise through patient focused means

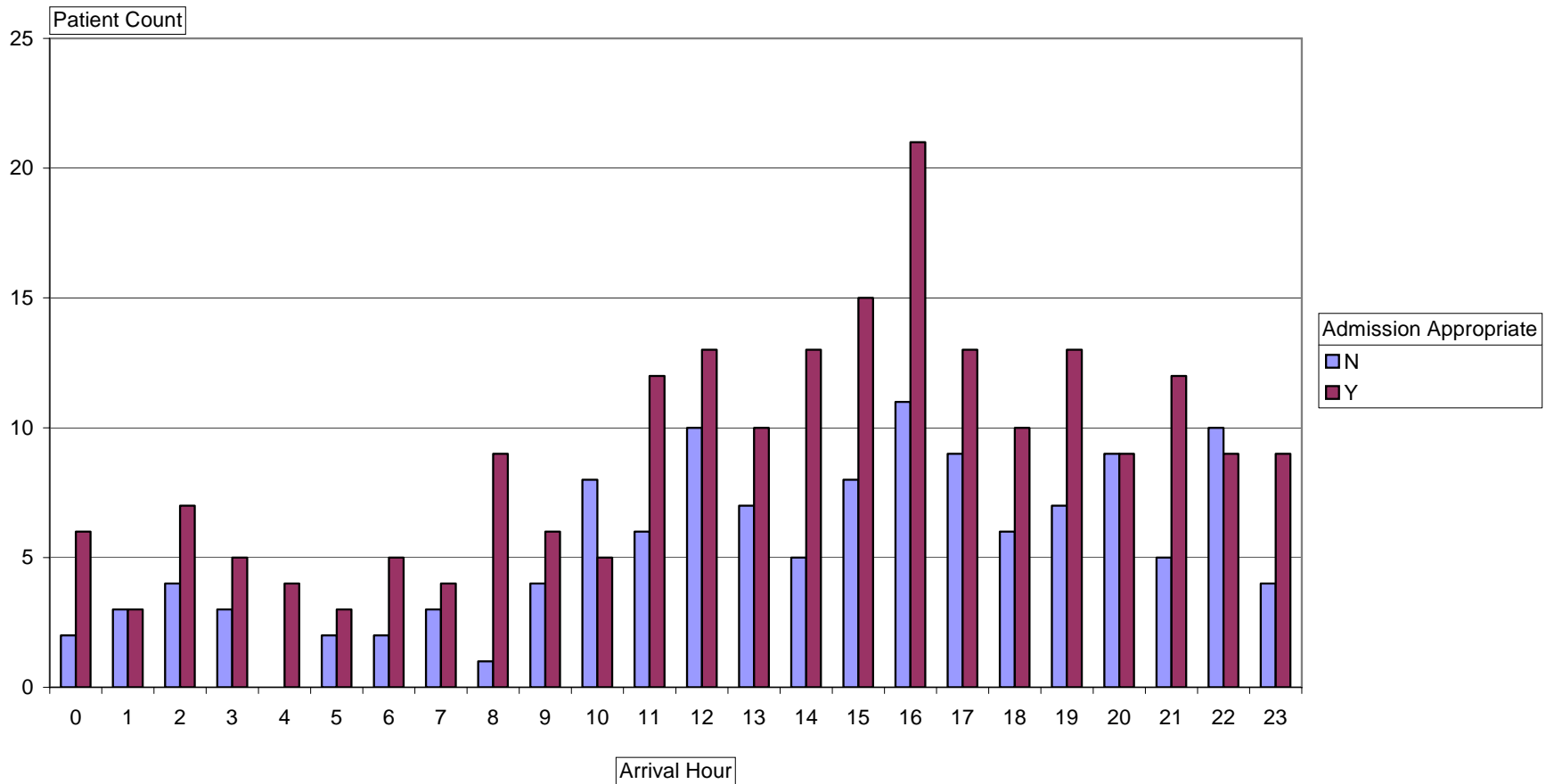
Comparison Chart



# 2 There is still a mismatch between services and demand and A&E units are backlogged

Trust Site (All)

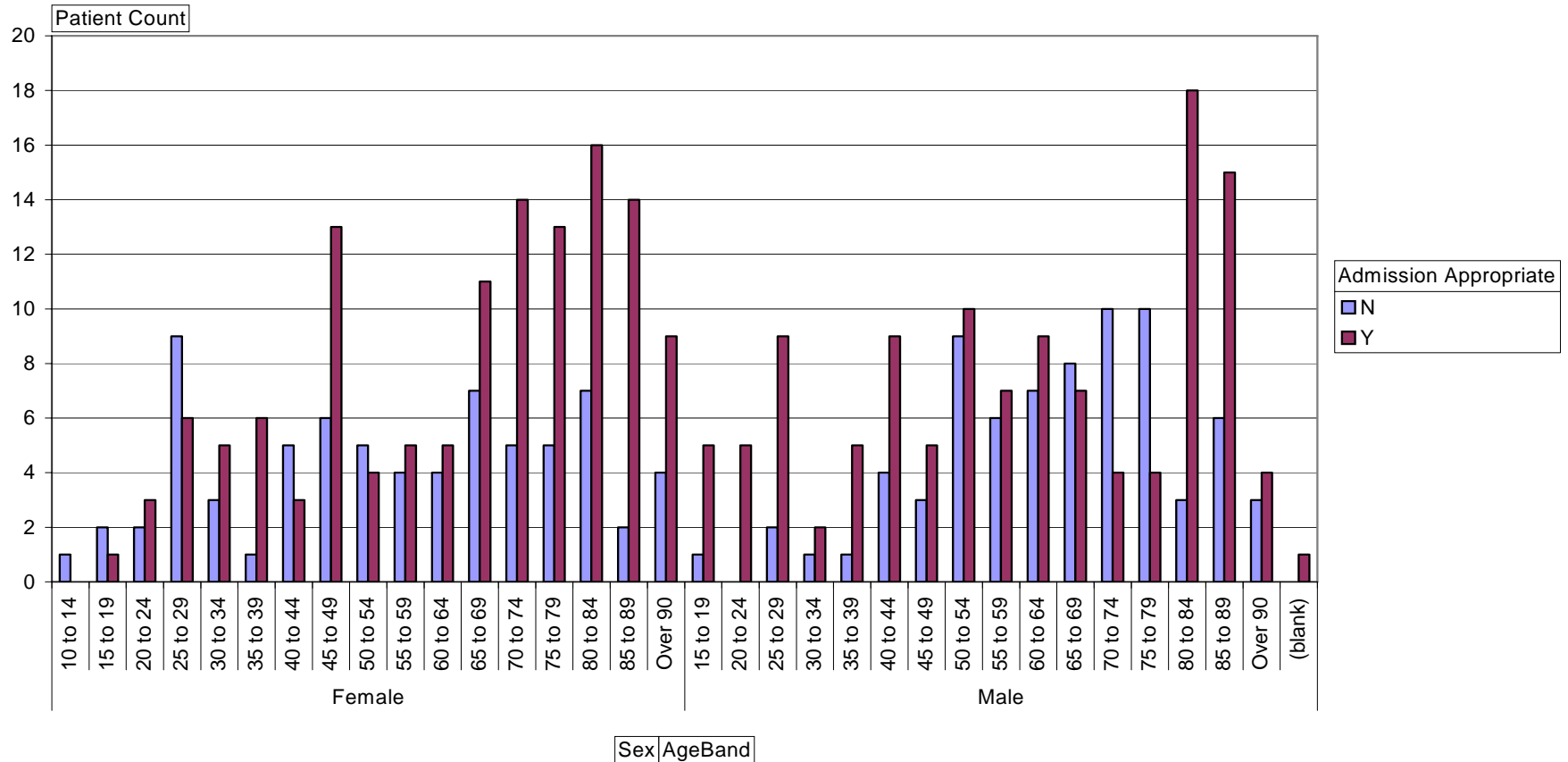
Patient Count



# 3 Services are disease focused but also need to be demographically focused

Trust Site (All)

Patient Count

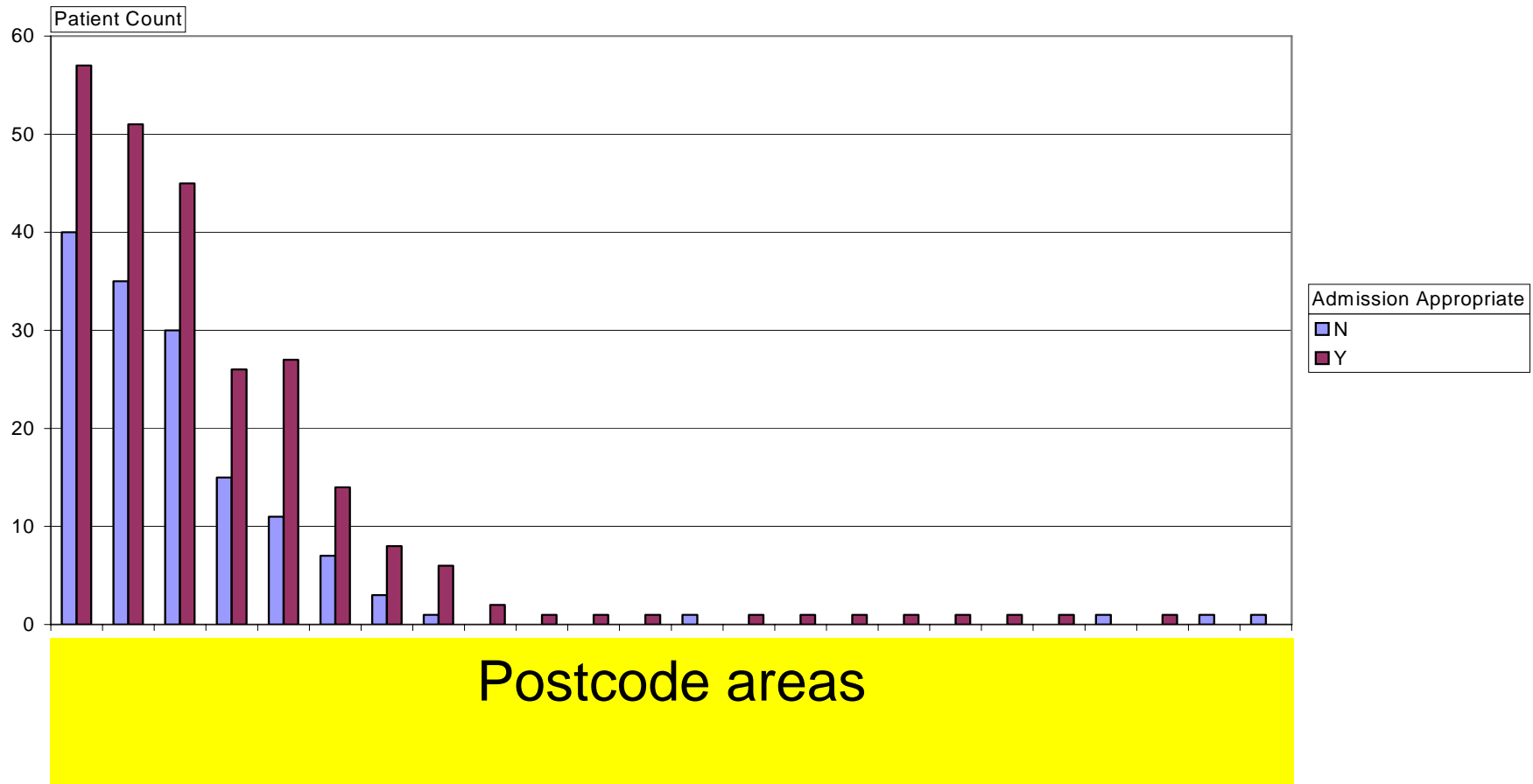


# 4

## Opportunities are being lost to focus case managers on high win localities

Trust Site (All)

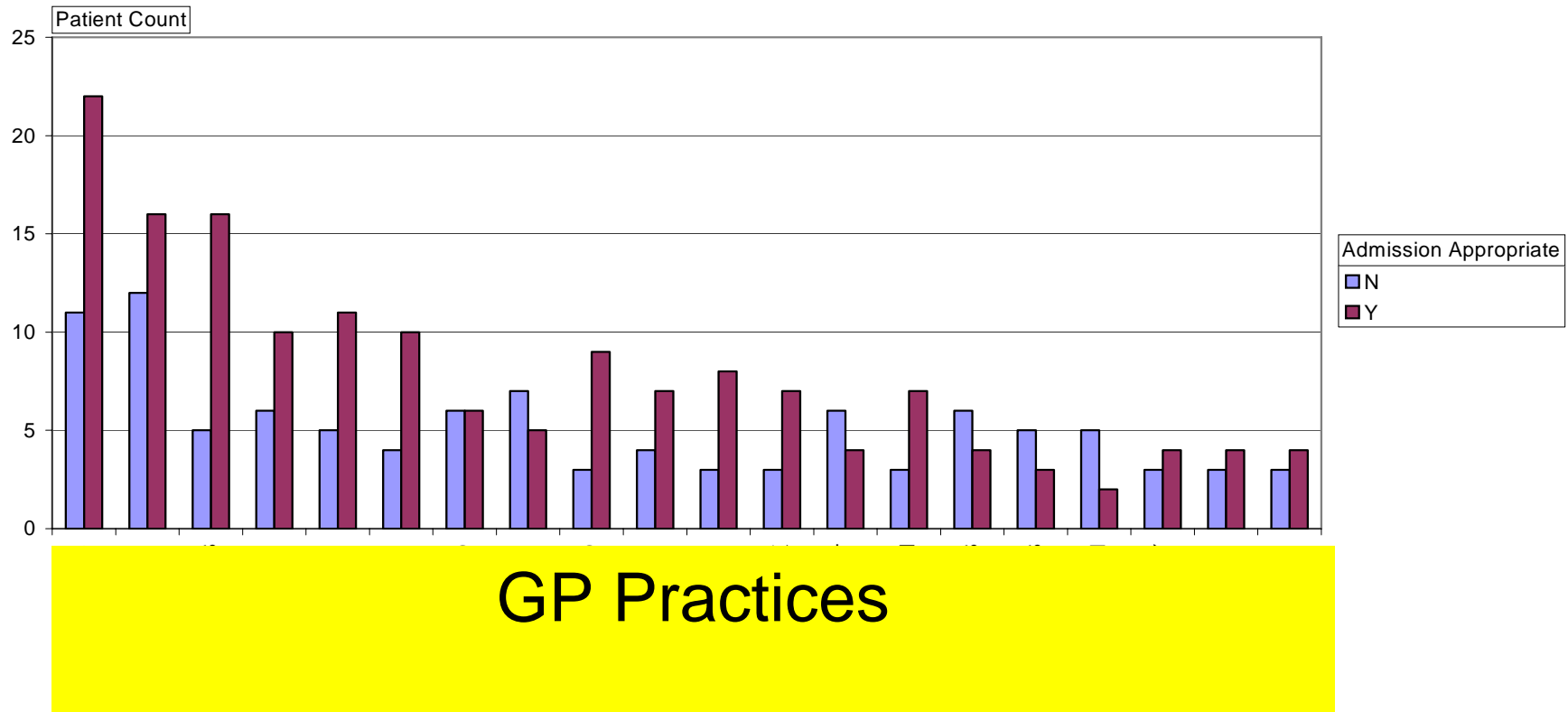
Patient Count



# 5 There is clear scope to target support at individual Practice populations

Trust Site (All)

Patient Count



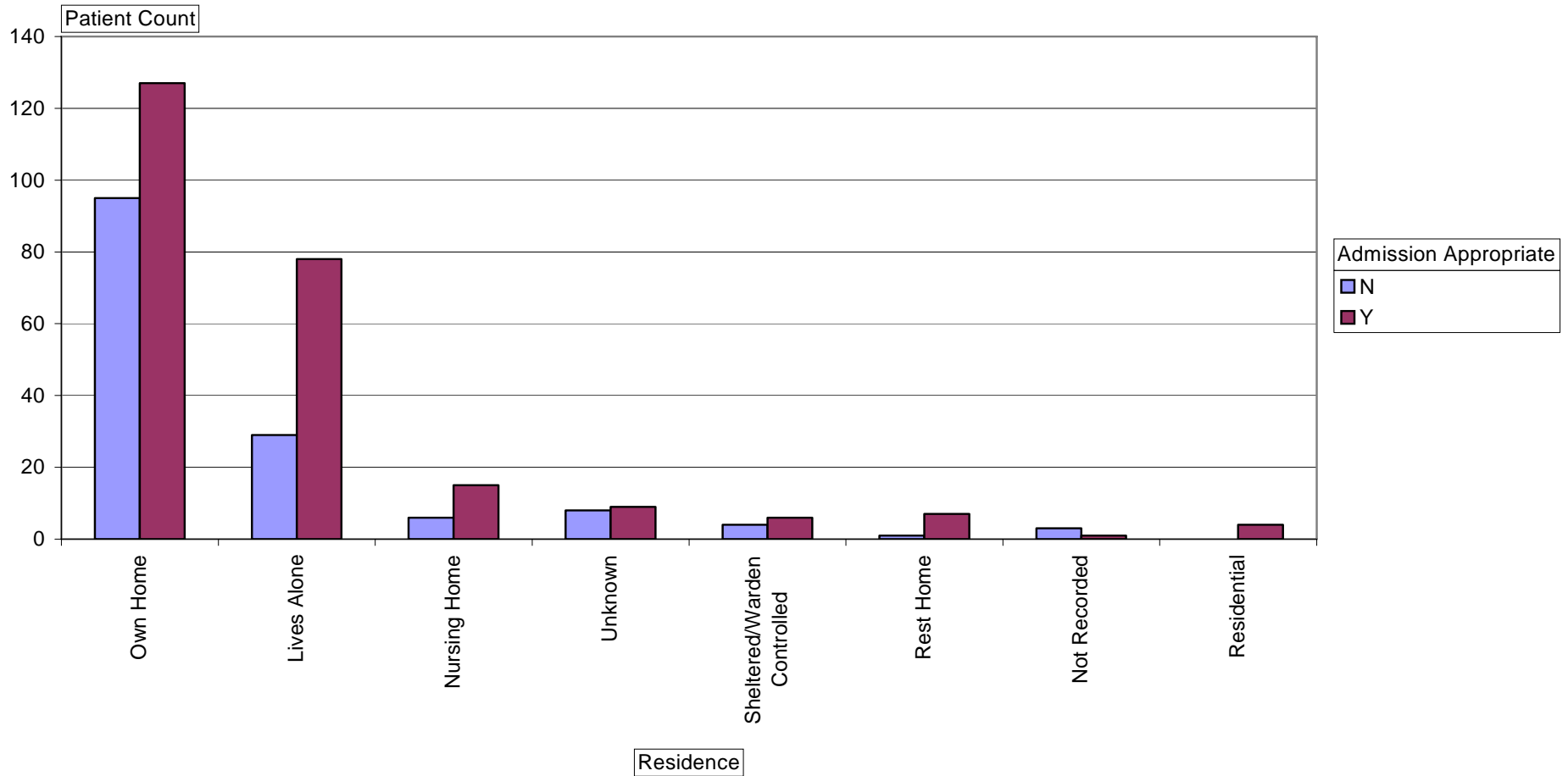
Practice

# 6

## Sometimes we are aiming for the wrong target

Trust Site (All)

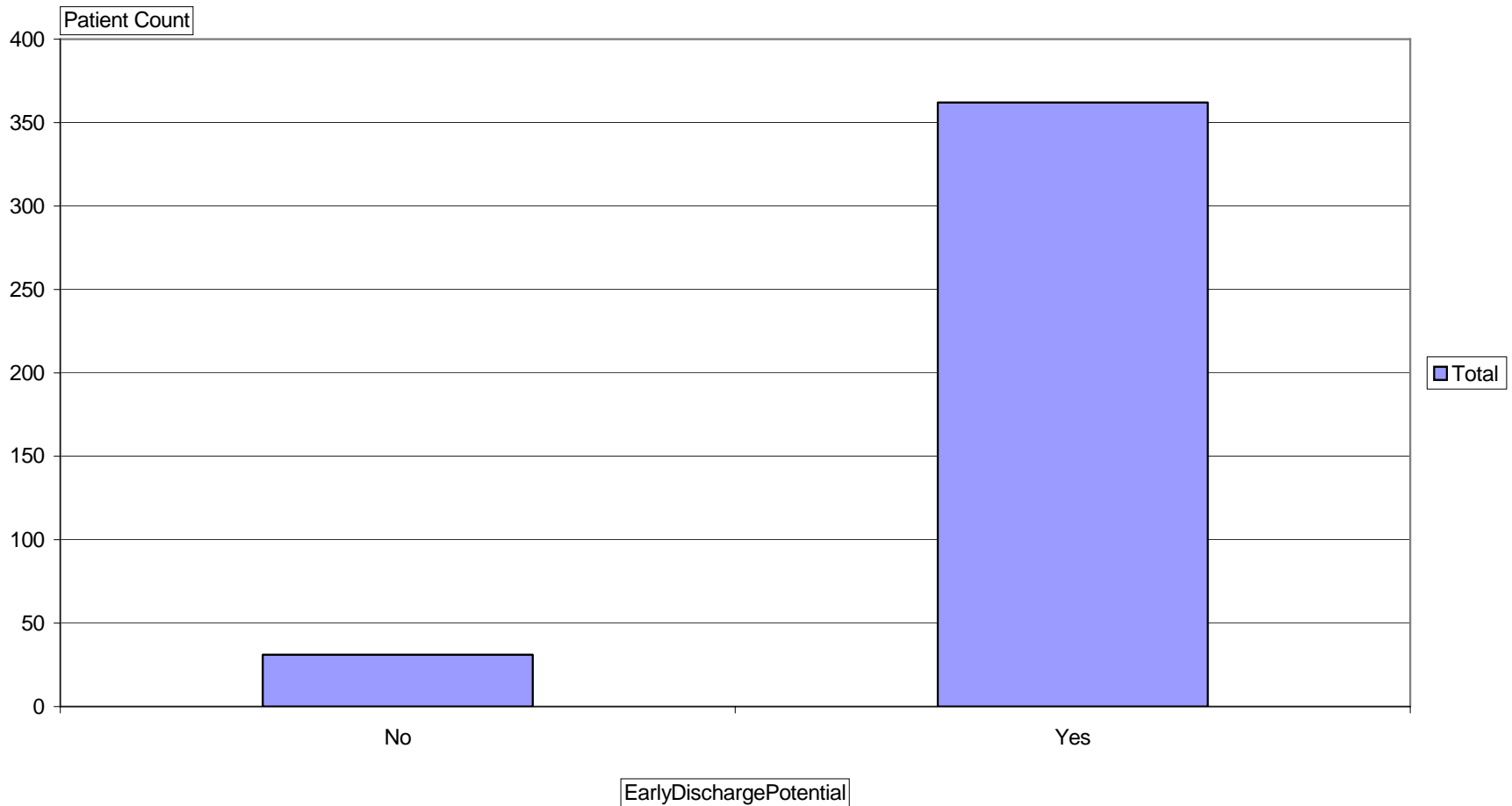
Patient Count



# 6 And sometimes even when we know what to do we don't do it .....

Trust Site (All)

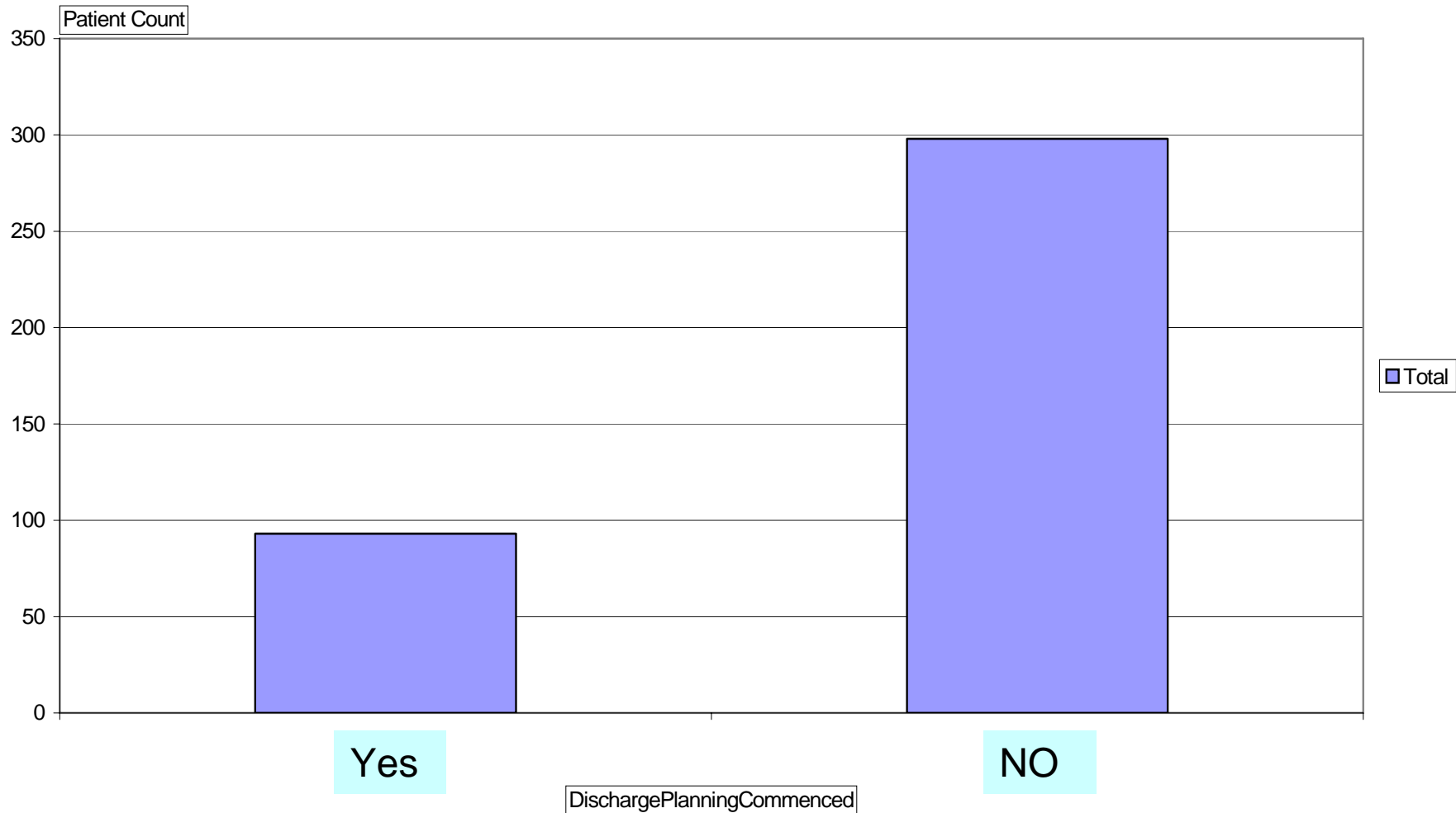
Patient Count





Trust Site (All)

### Patient Count



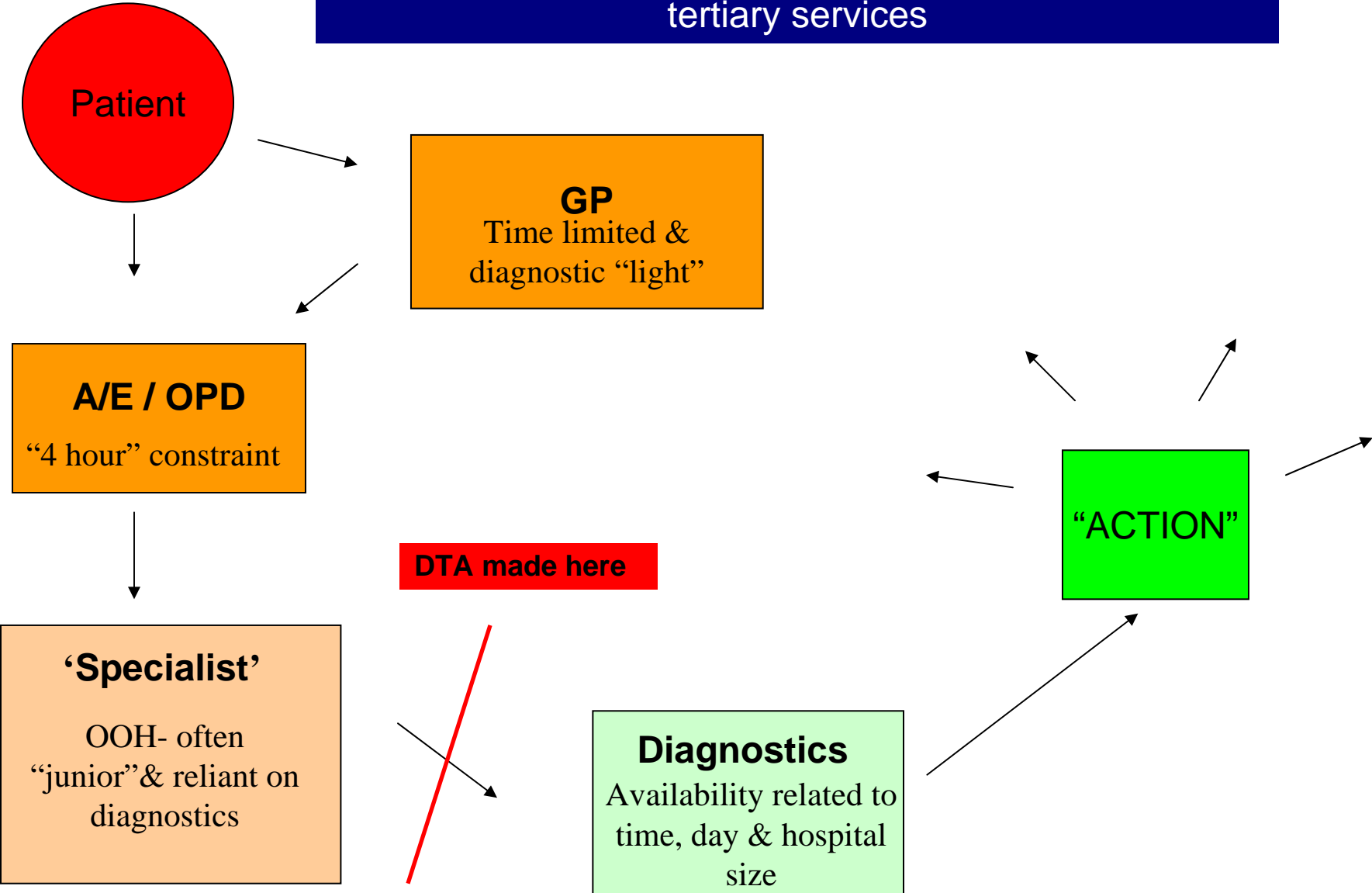
## **Care & Resource Utilisation**

**Moving to an “Assess to admit”**

**service from**

**an “Admit to Assess” system of care**

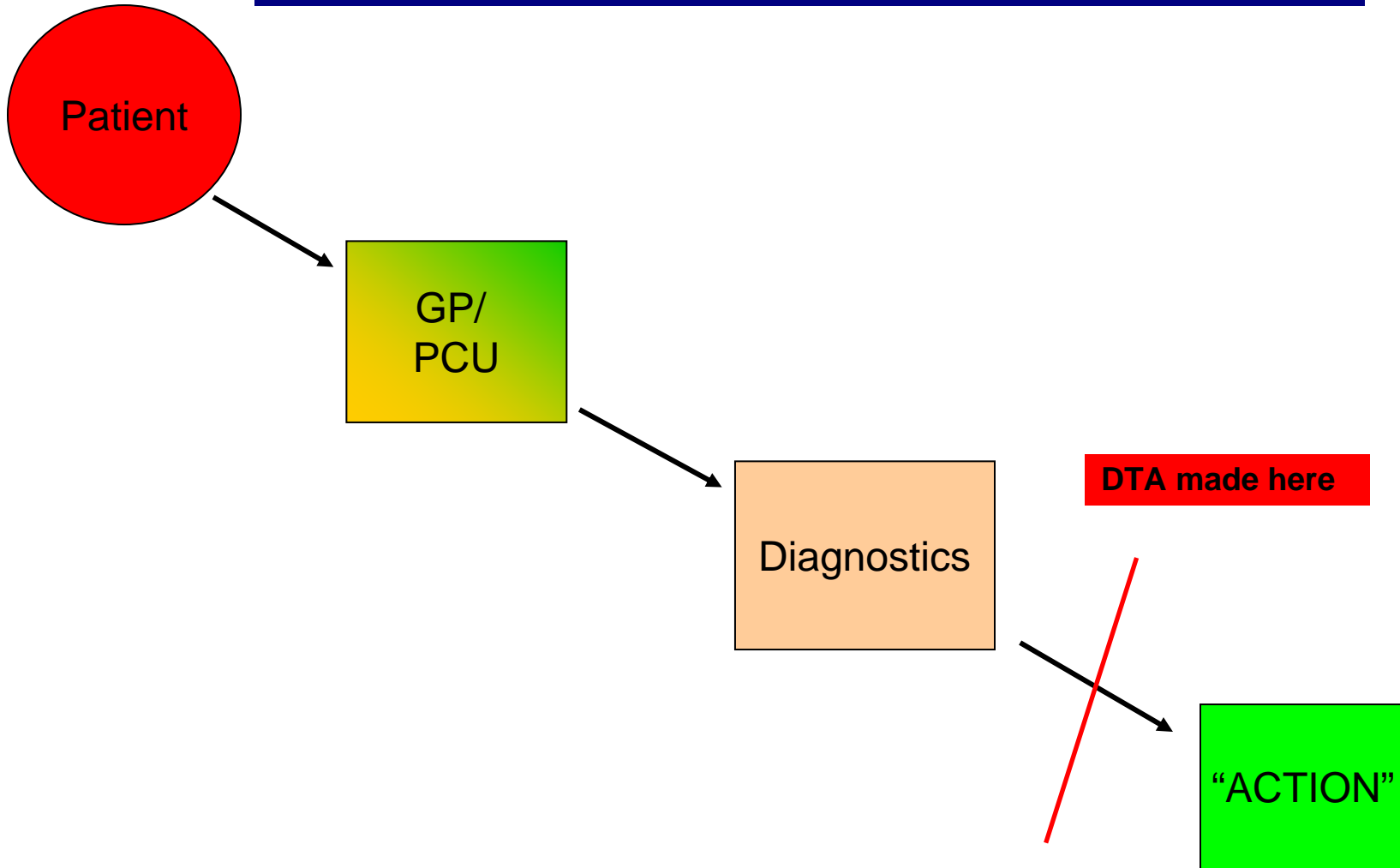
The current pathway for accessing tertiary services



Result :

**Admit  
to  
Assess**

Evidence-based pathways for accessing  
*“non critical”* tertiary services



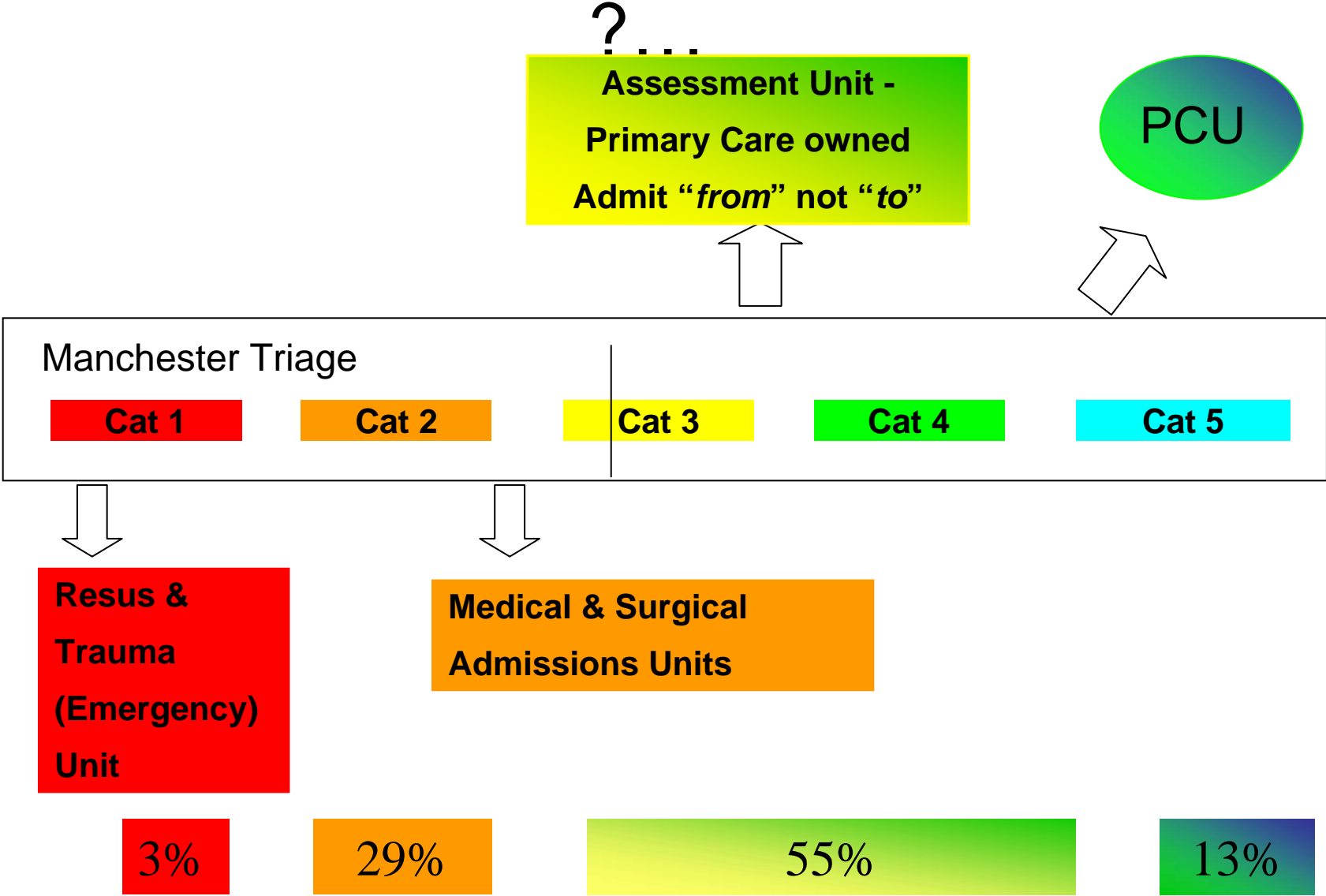
Result :

**Assess**

**to**

**Admit**

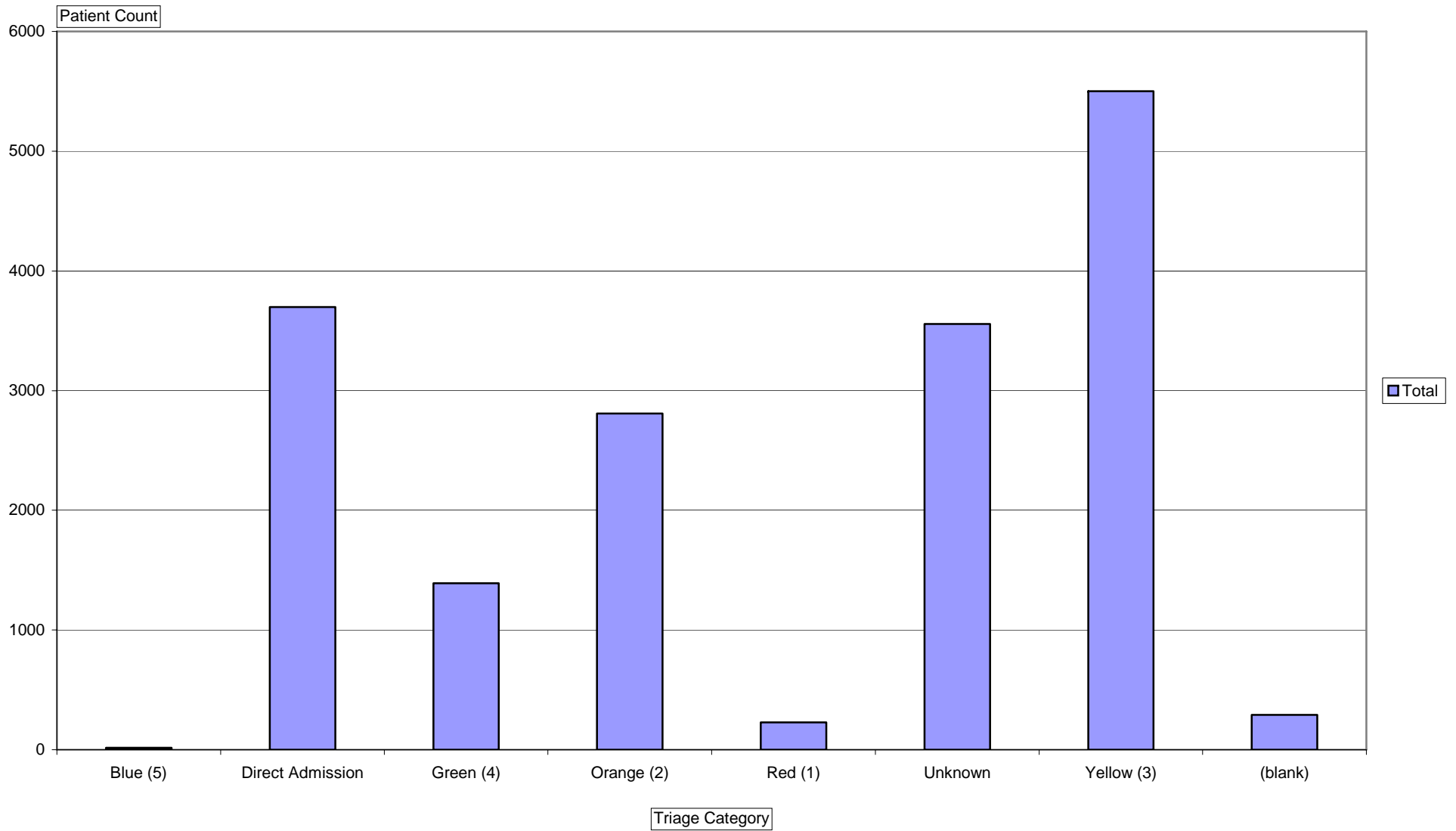
# But could YOU make it work like this



But who can we safely  
'divert'?

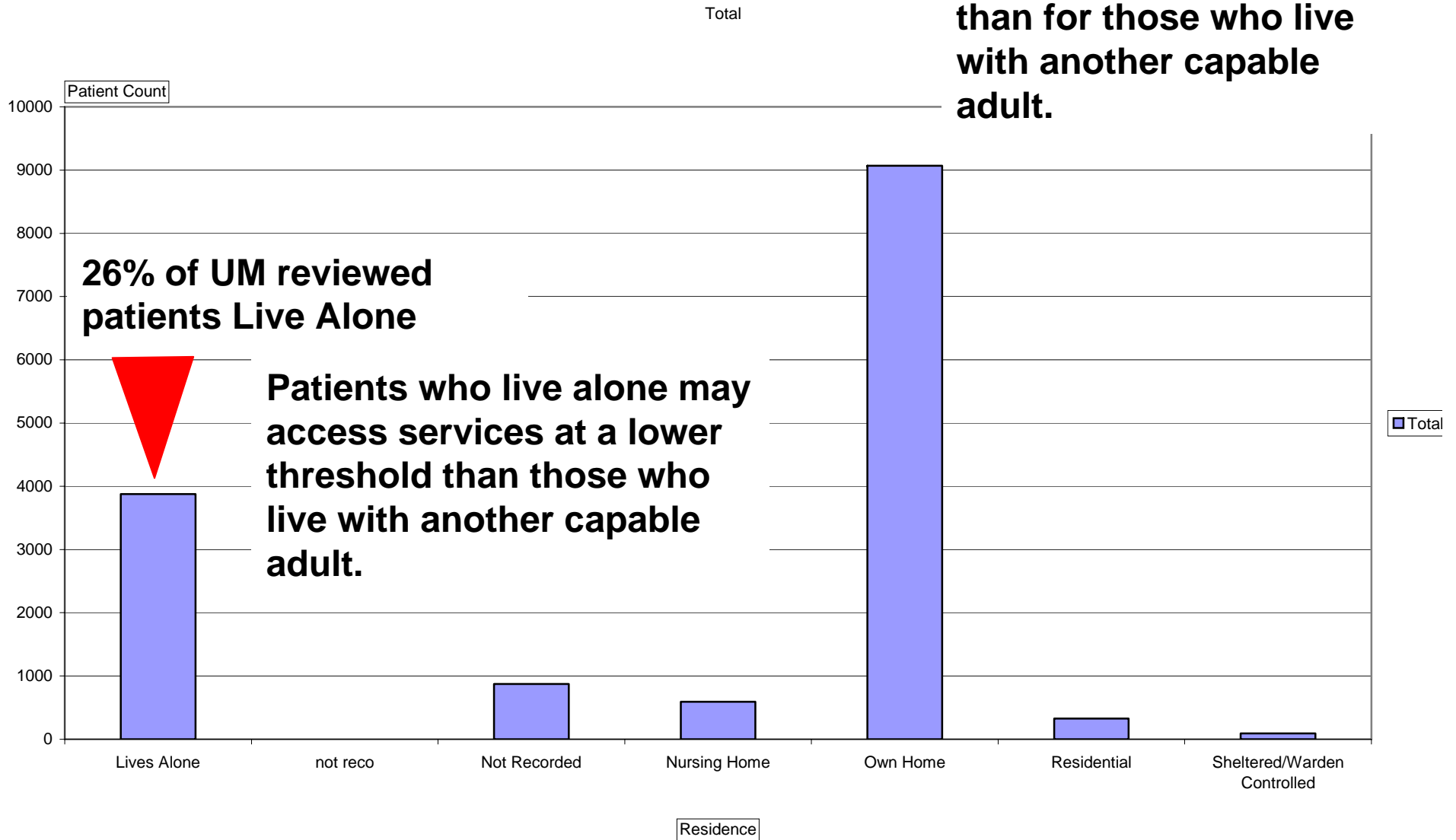


Organisation Name (All)



Organisation Name (All)

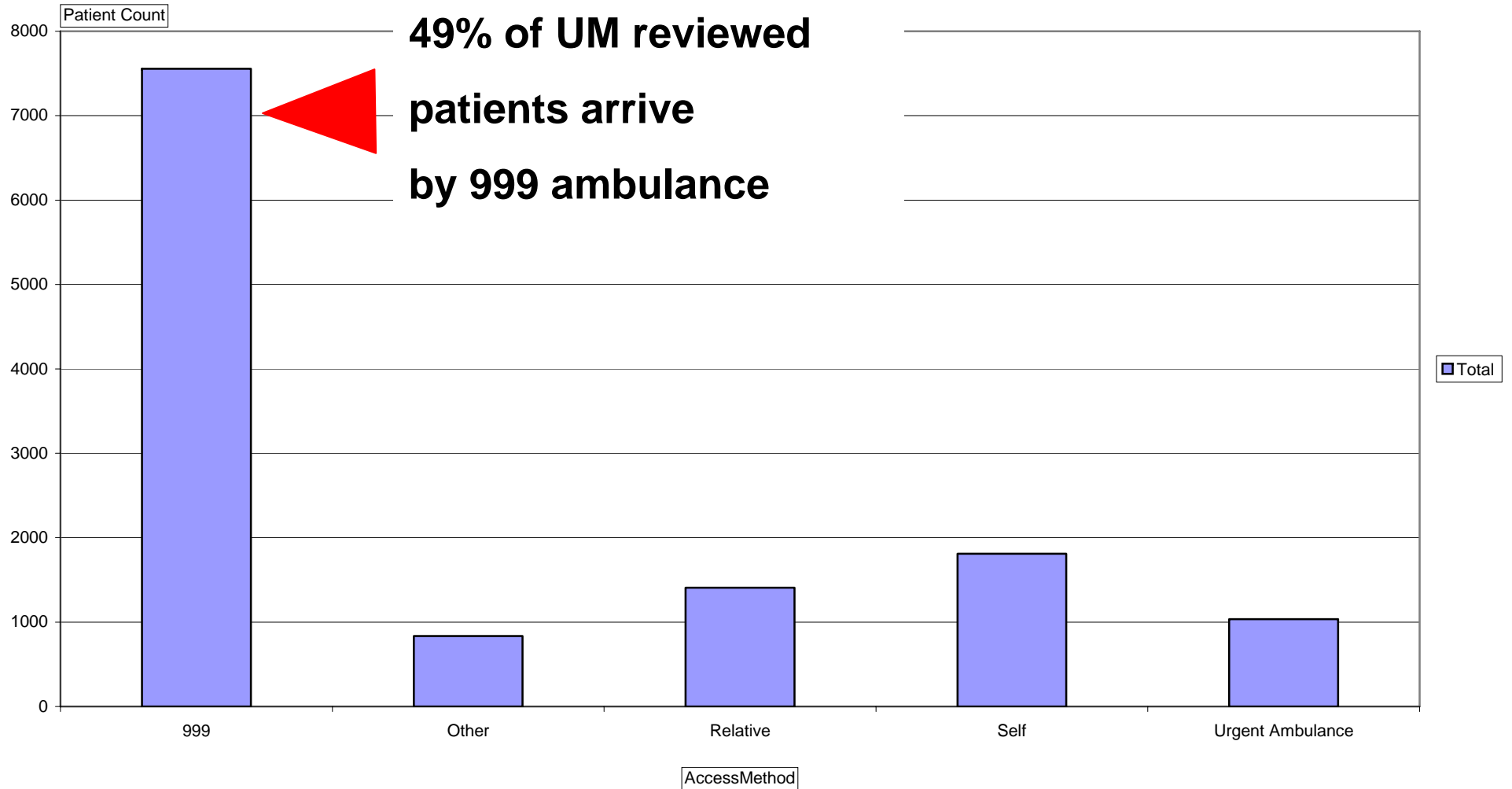
The threshold for discharge for the same cohort may be higher than for those who live with another capable adult.



# The 'initiator' and 'mode' of arrival affect threshold for admission

Organisation Name (All)

Total



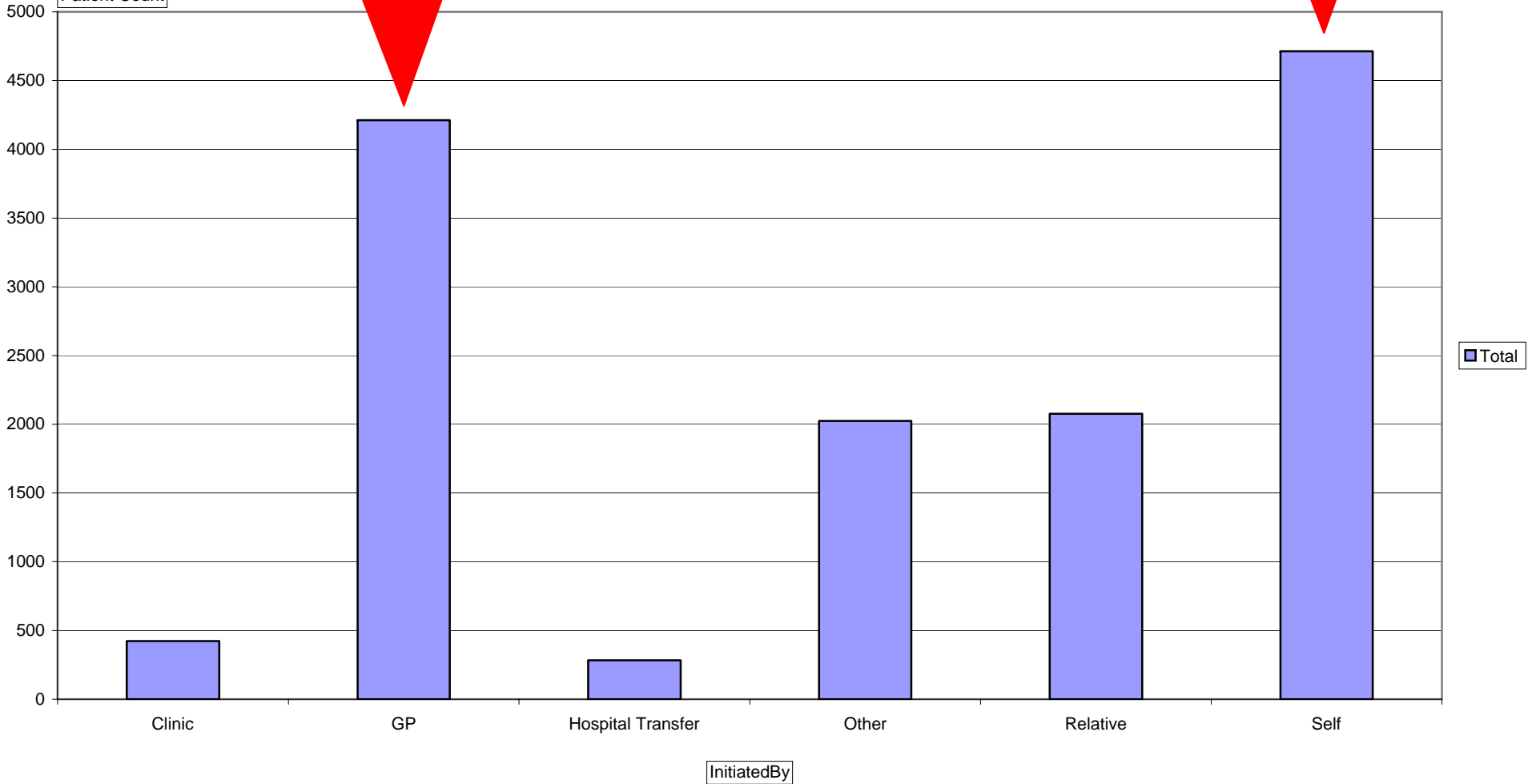
Organisation Name (All)

**28% of UM  
reviewed patients  
are referred by a  
GP**

Total

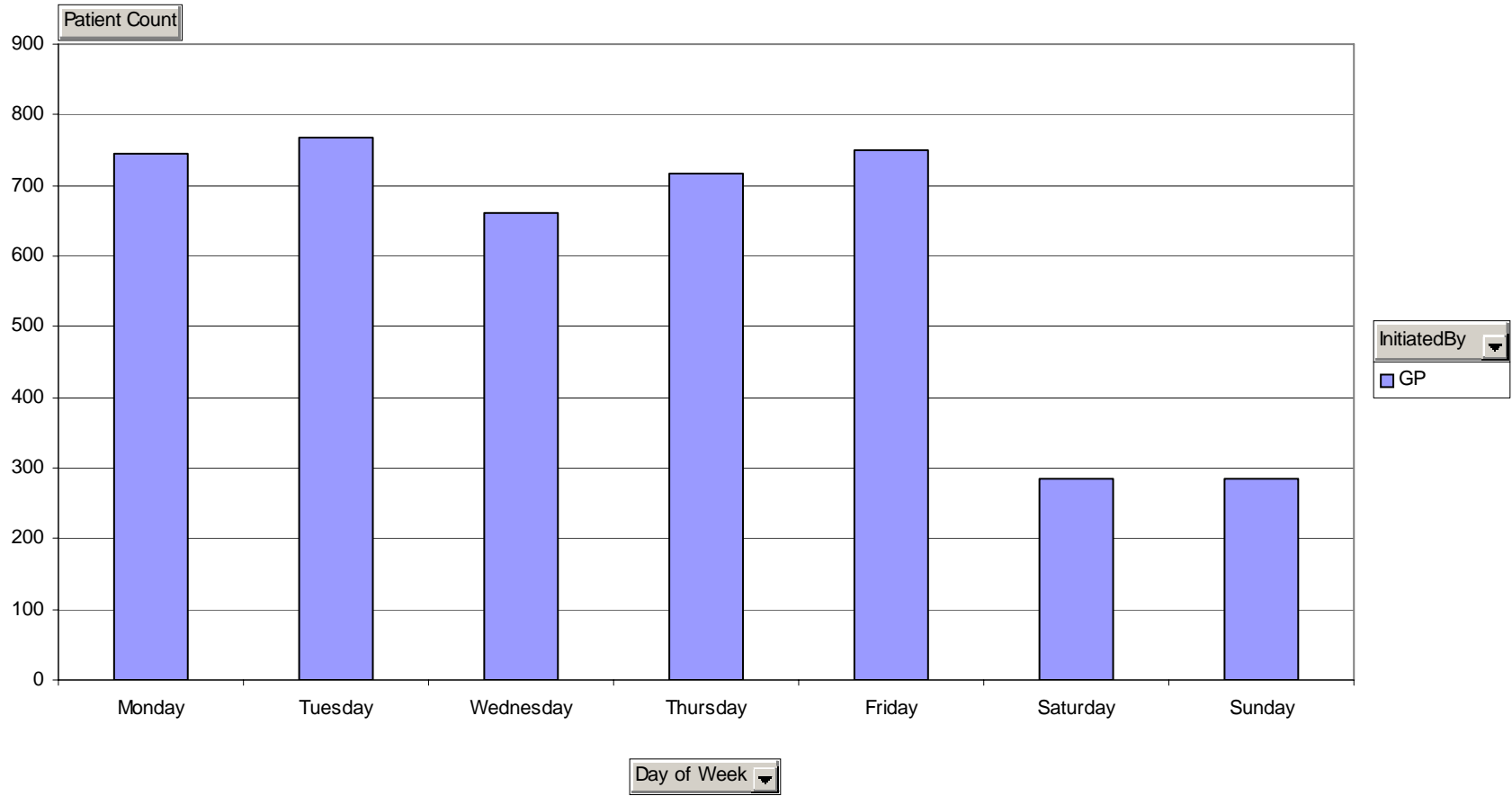
**31% self refer**

Patient Count



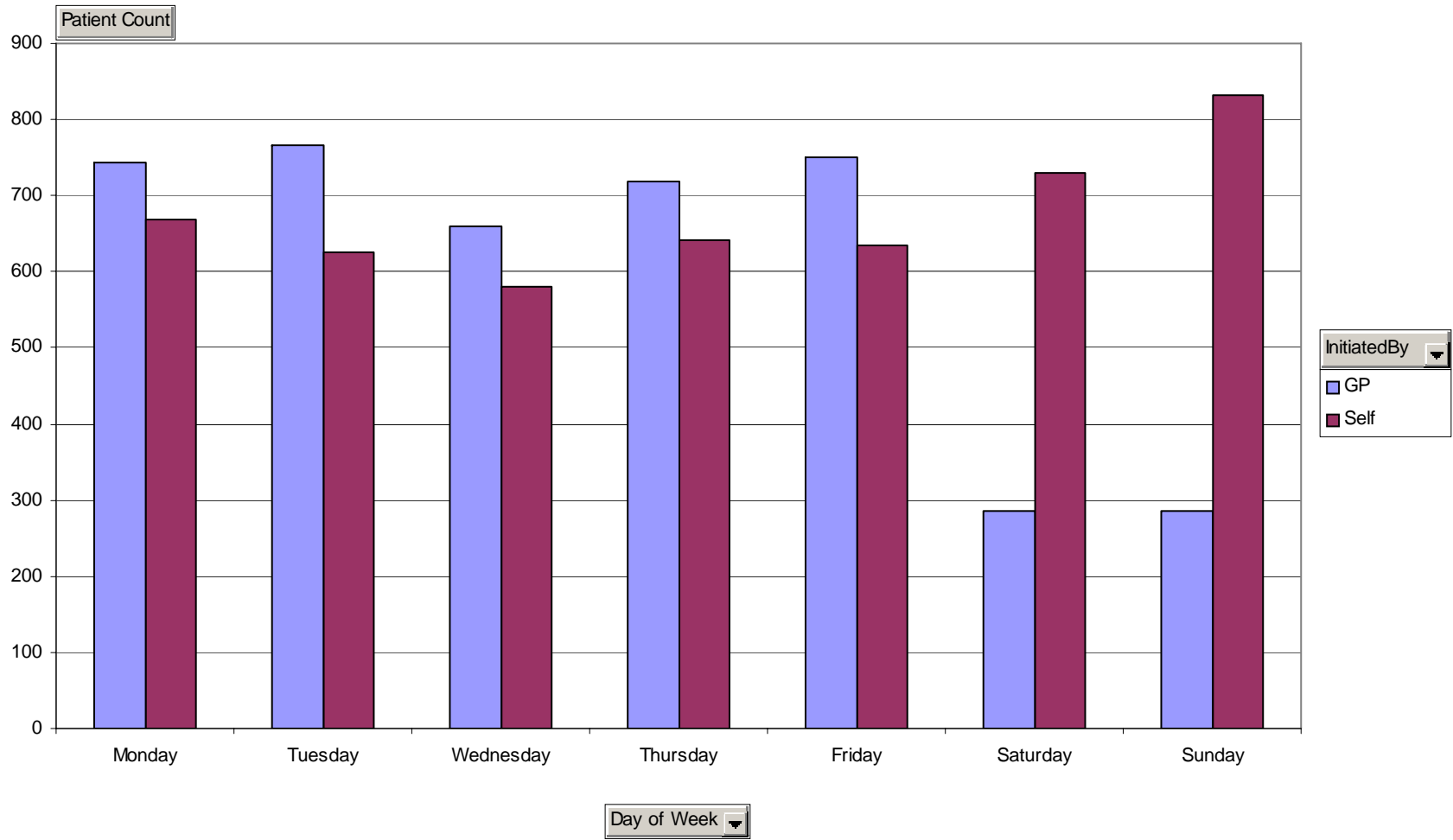
Organisation Name (All) ▼

## GP Referrals by Day of the Week



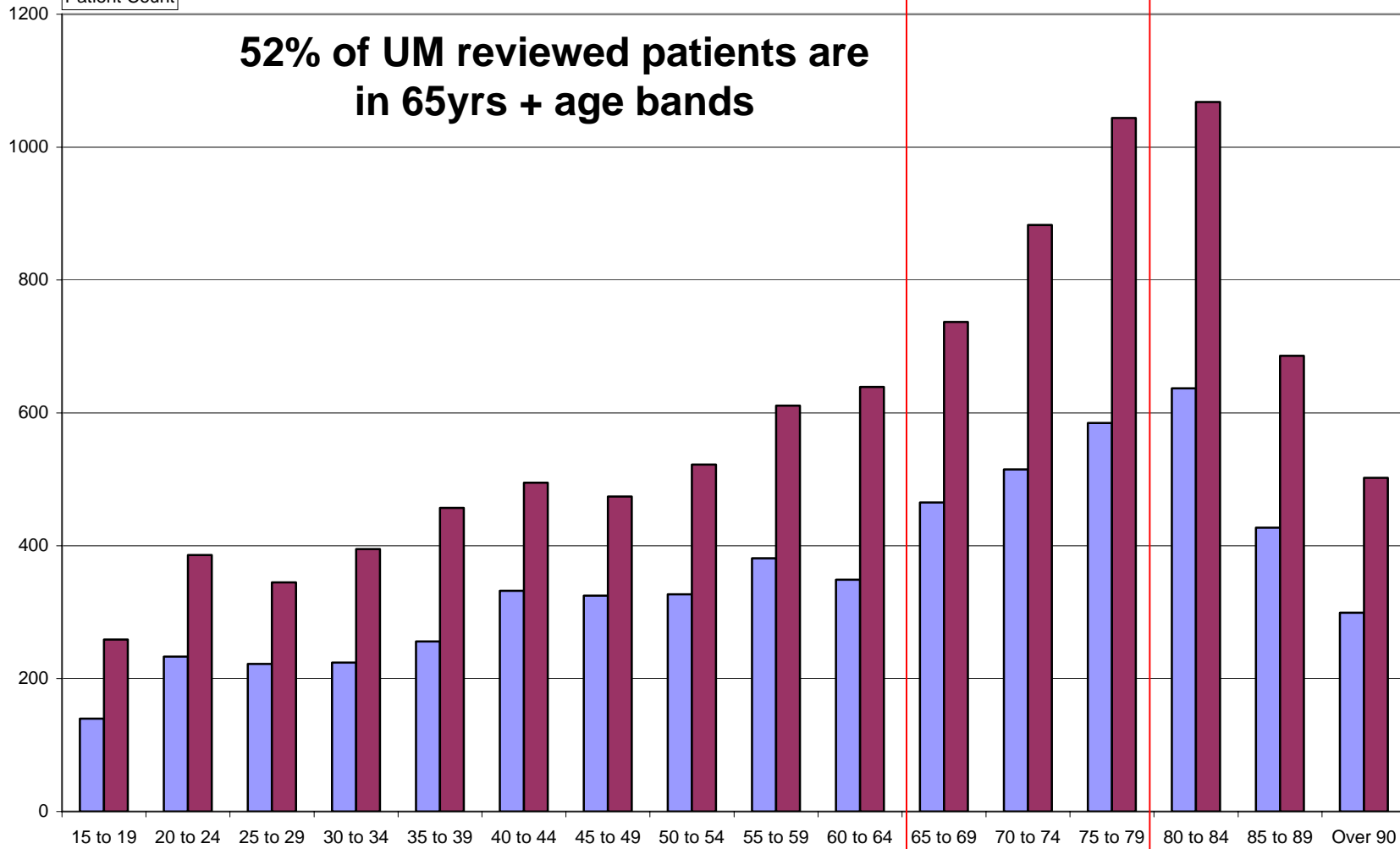
Organisation Name (All) ▼

## 'GP' and 'Self' referrals by day of the week



Organisation Name (All)

Patient Count



AgeBand

Admission Appropriate

N

Y

Organisation Name (All)

**11% of UM reviewed patients  
are waiting for a scan  
diagnostic**

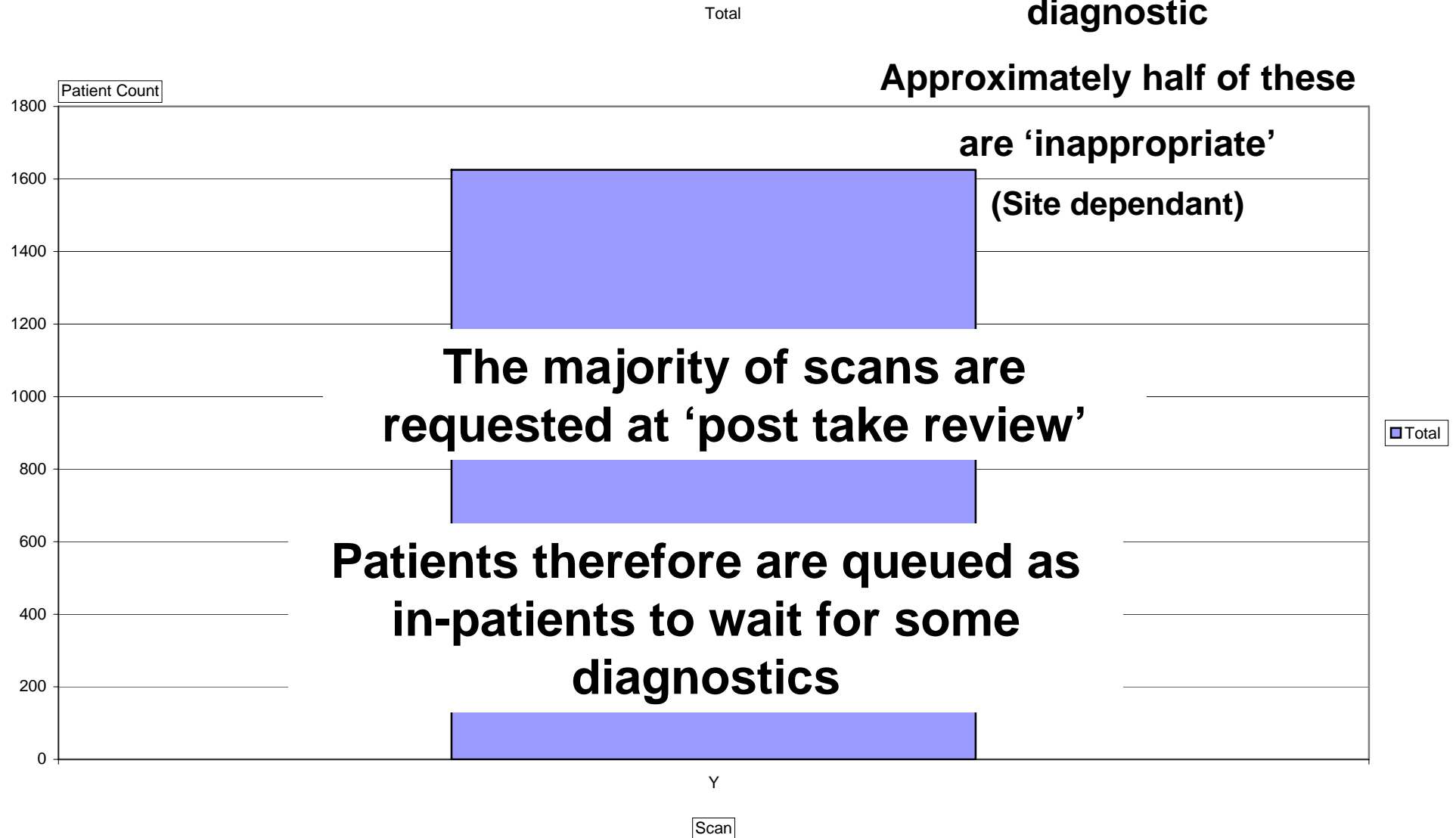
**Approximately half of these**

**are 'inappropriate'**

**(Site dependant)**

**The majority of scans are  
requested at 'post take review'**

**Patients therefore are queued as  
in-patients to wait for some  
diagnostics**

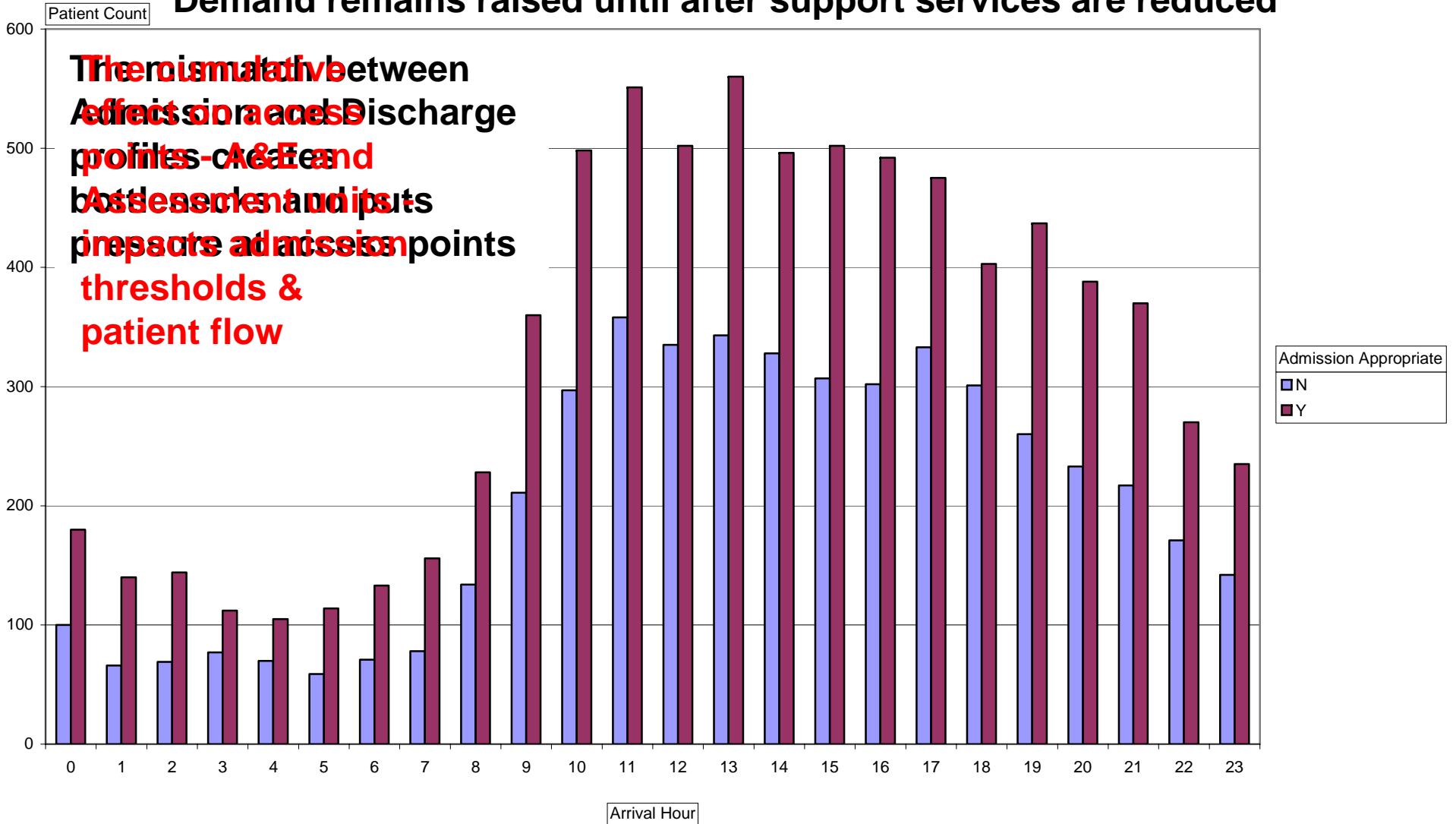




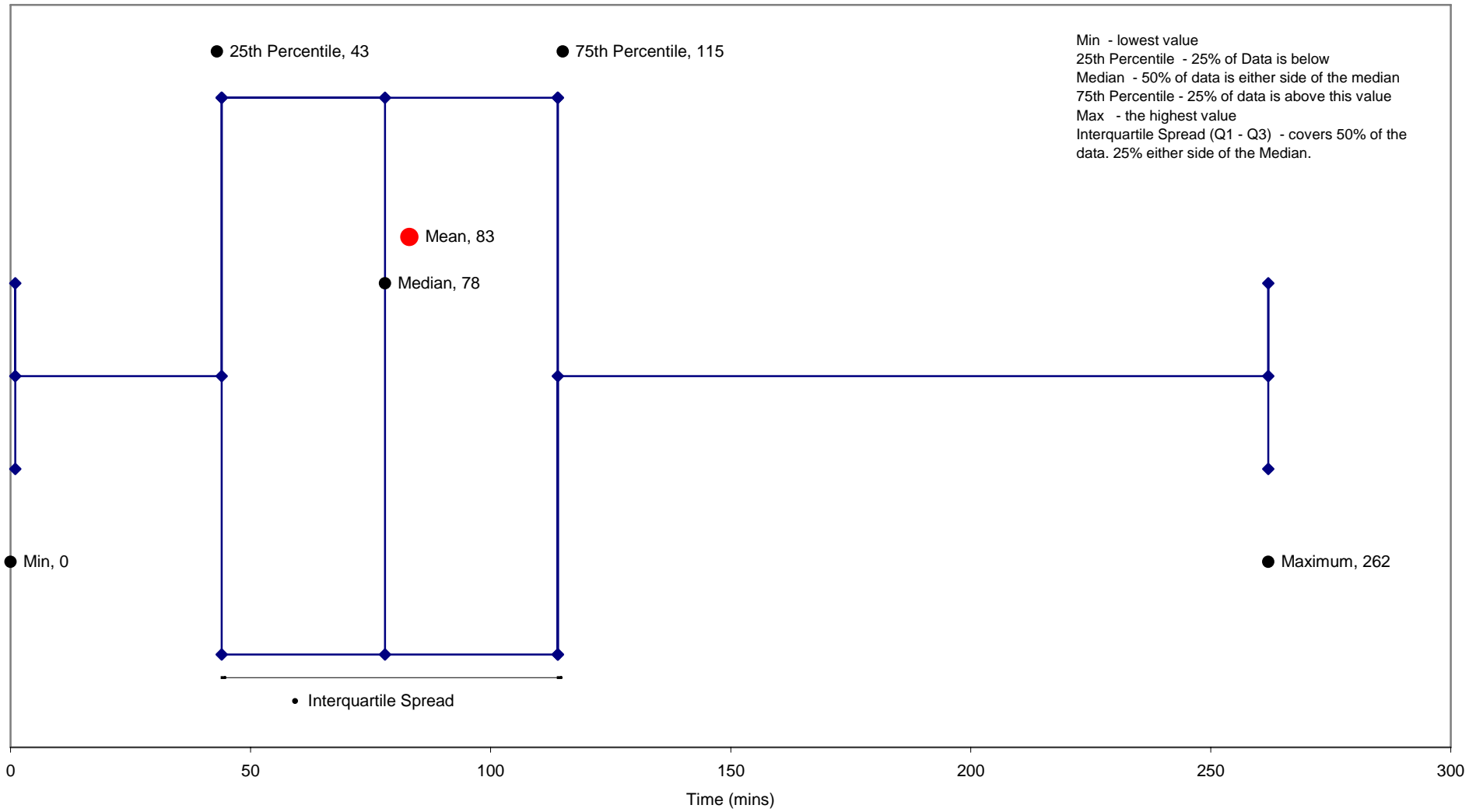
# Demand for resources increases significantly from 08:00hrs

Organisation Name (All)

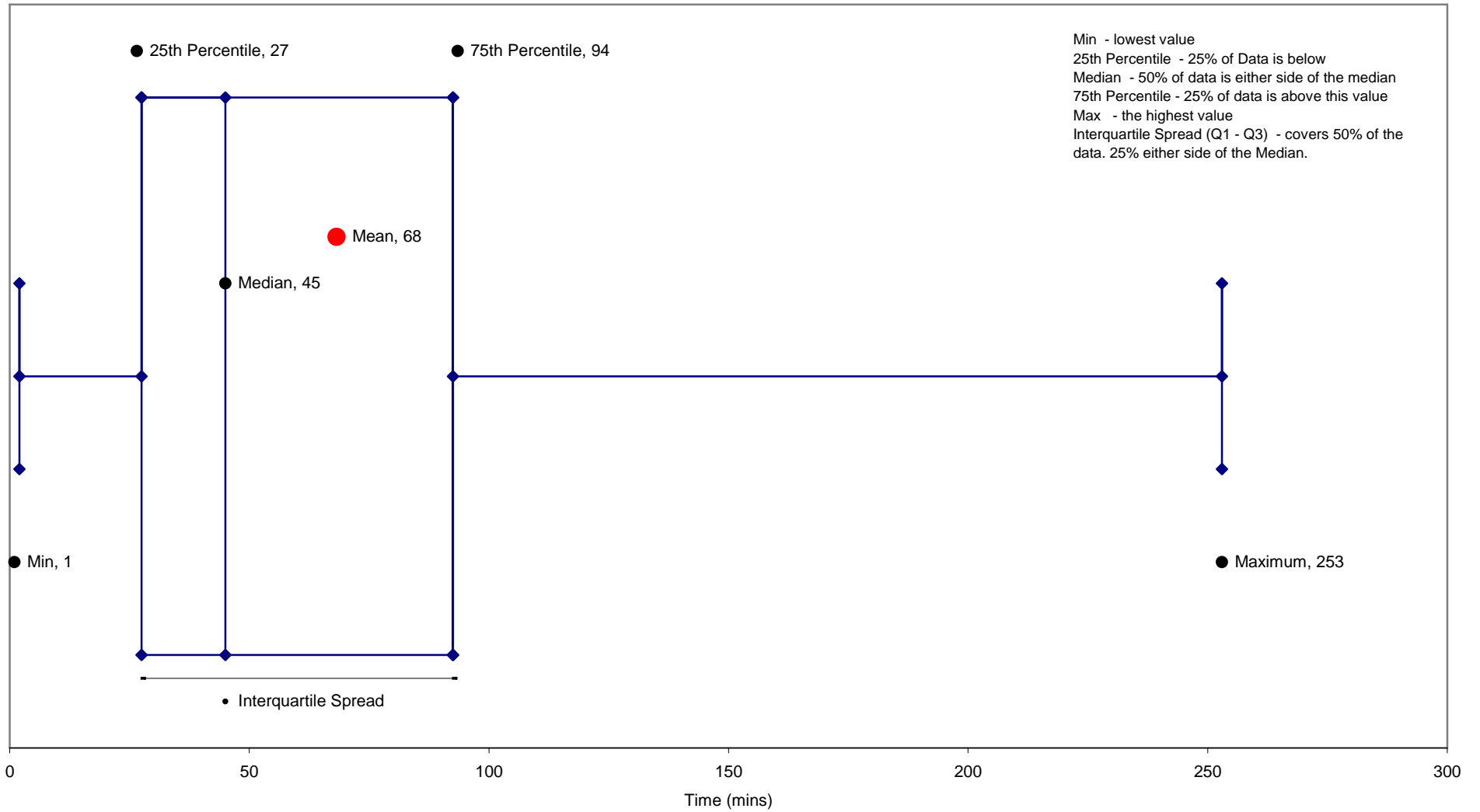
## Demand remains raised until after support services are reduced



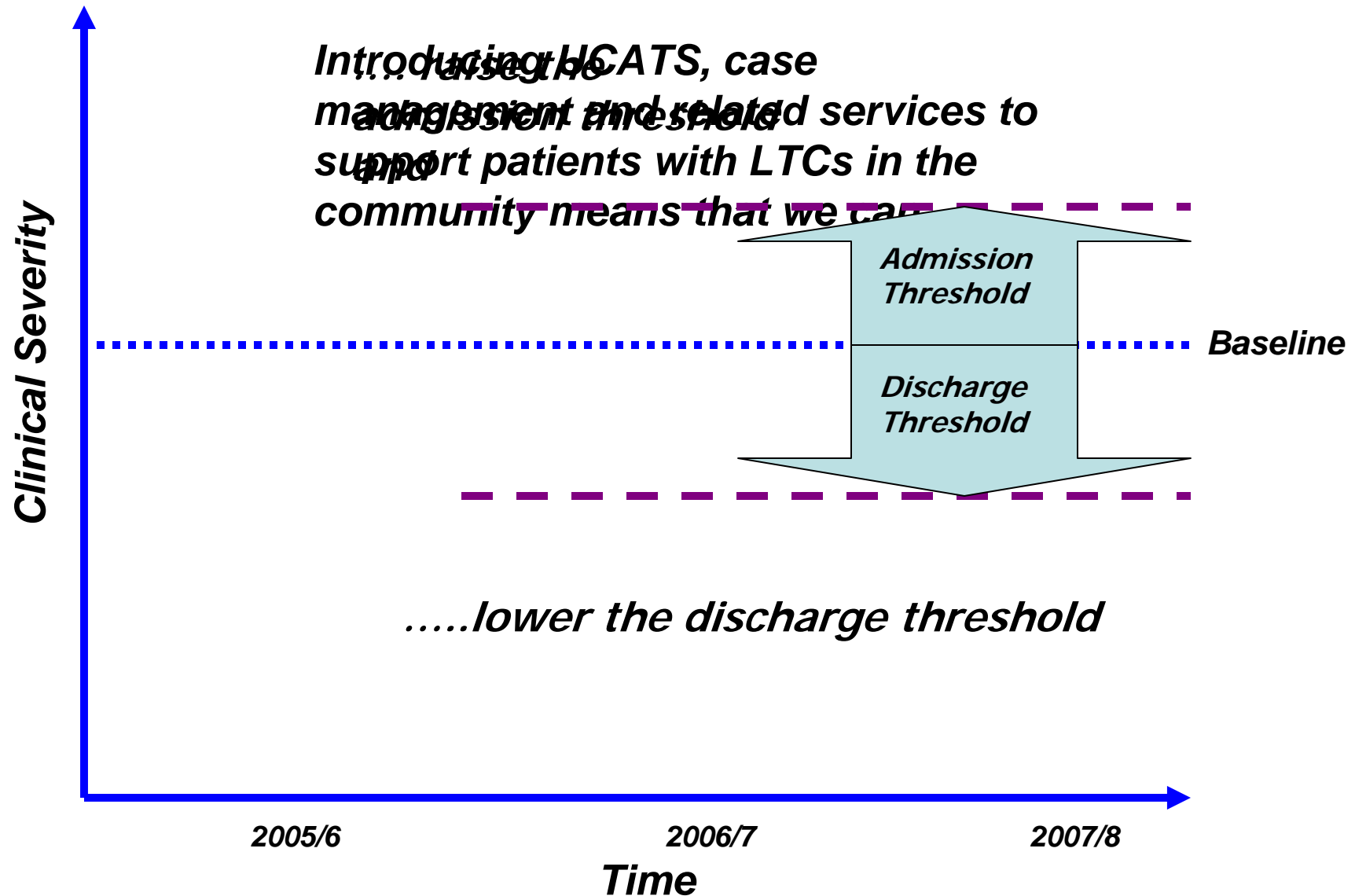
# Arrival to Seen Chart



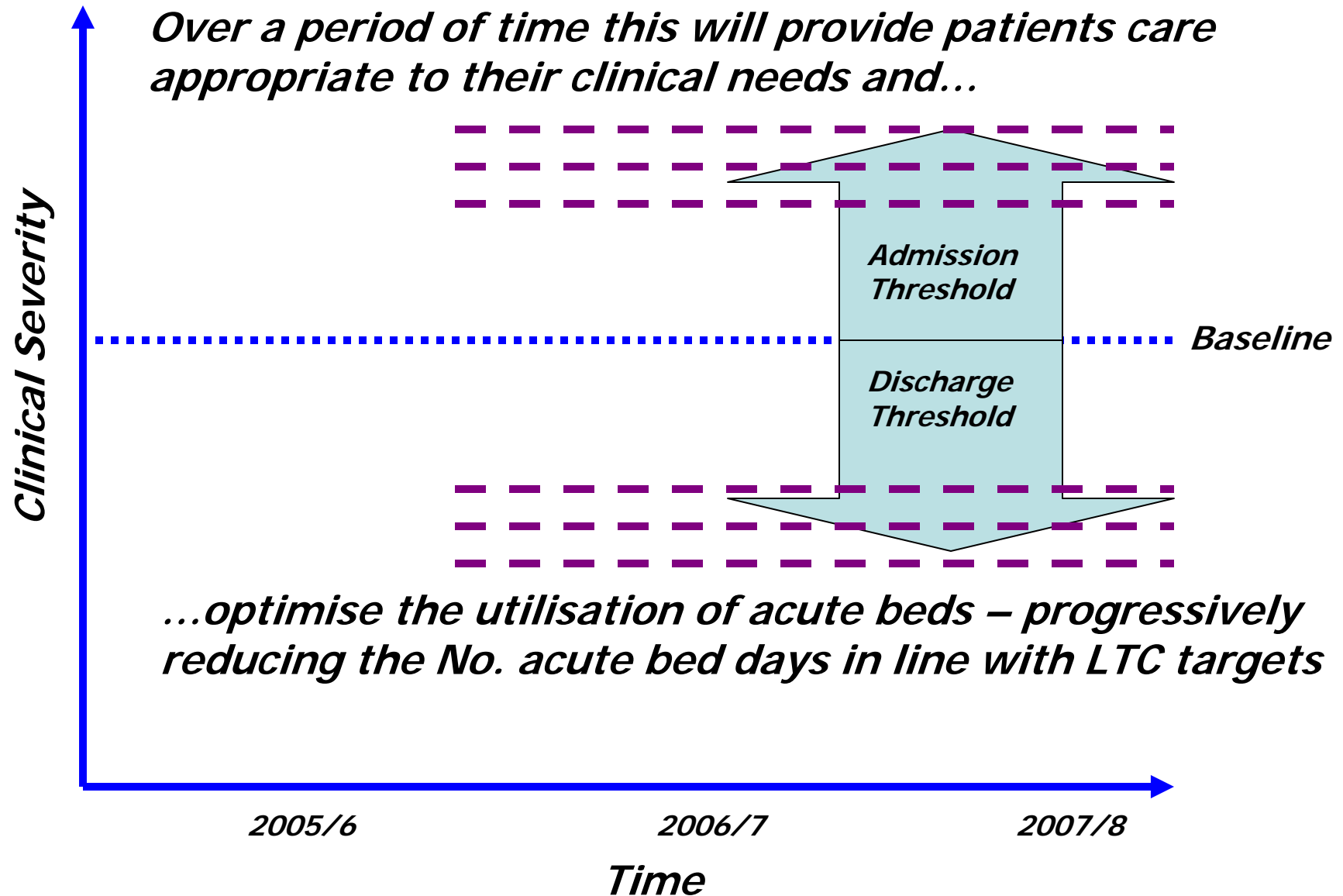
# Seen To Referral



# NON - ELECTIVE THRESHOLD MANAGEMENT – *Implications*



# NON - ELECTIVE THRESHOLD MANAGEMENT – *Implications*



# Where to focus

- **Data/documentation**
- **Demographics**
- **Diagnostics**
- **Discharges**

# Utilisation Management Next Steps

- NW UM Unit
- Continue to refine the UM review process
- Run 'Acute', 'DoC' and 'Elective' reviews concurrently
- Piloting Intermediate Care & Rehab
- Add Children, Mental Health

[Gill.cooper@northwest.nhs.uk](mailto:Gill.cooper@northwest.nhs.uk)